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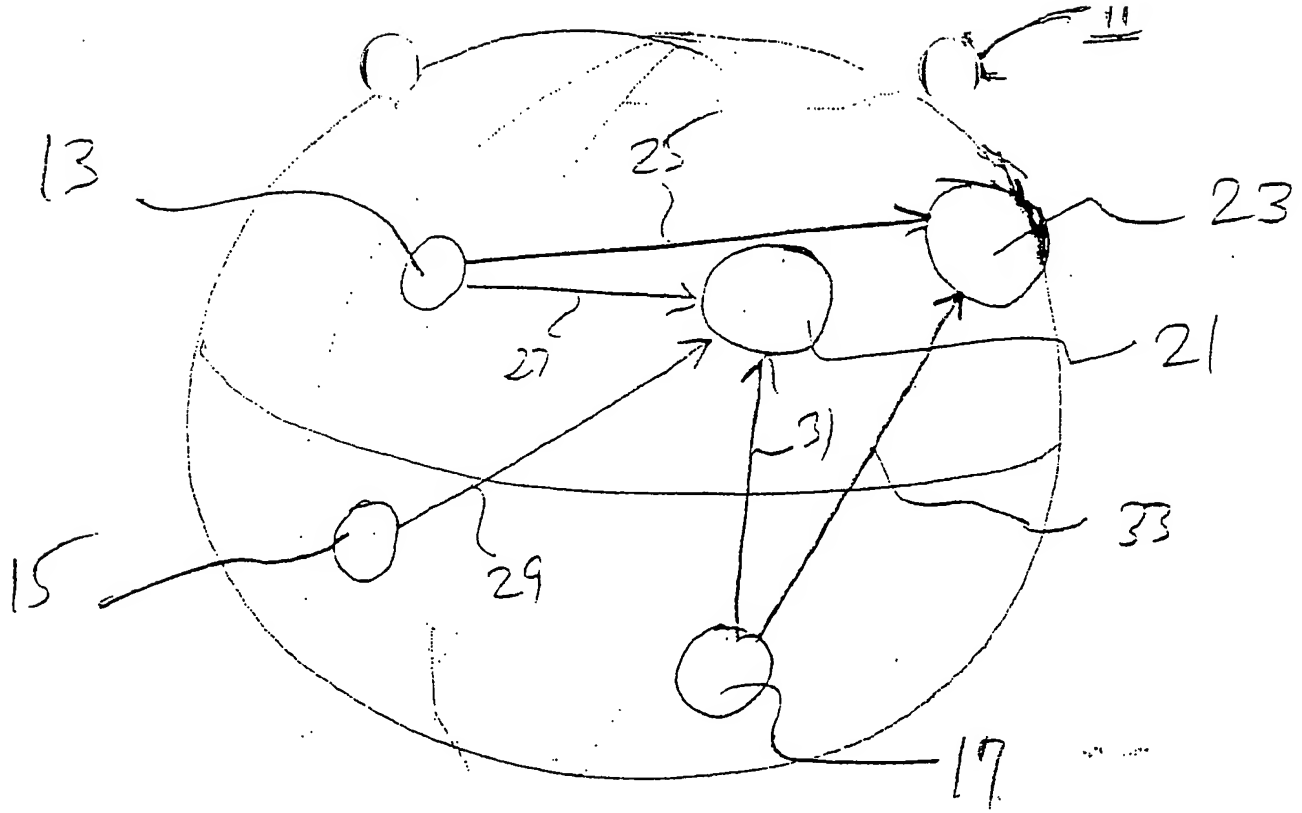


FIGURE 1

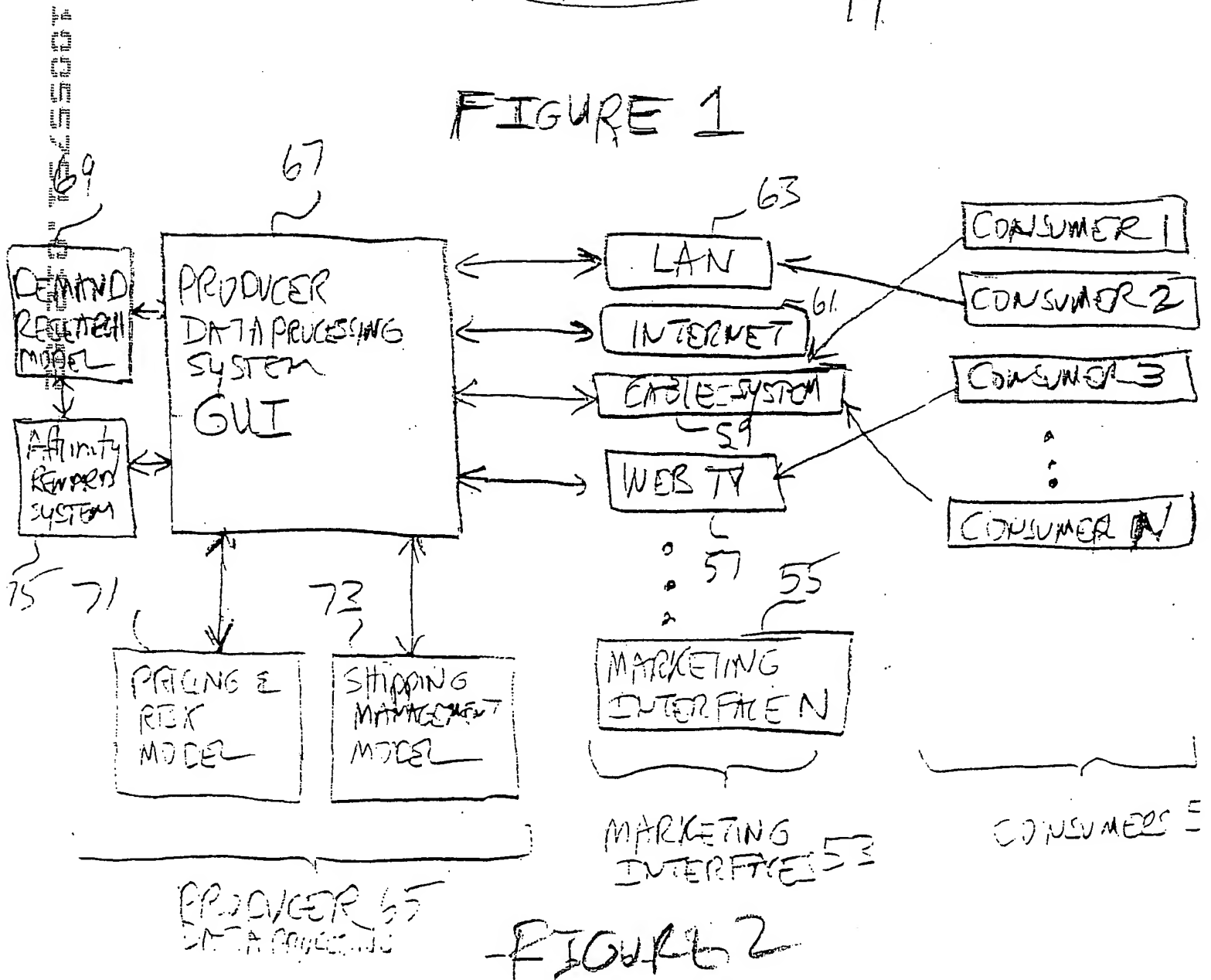


FIGURE 2

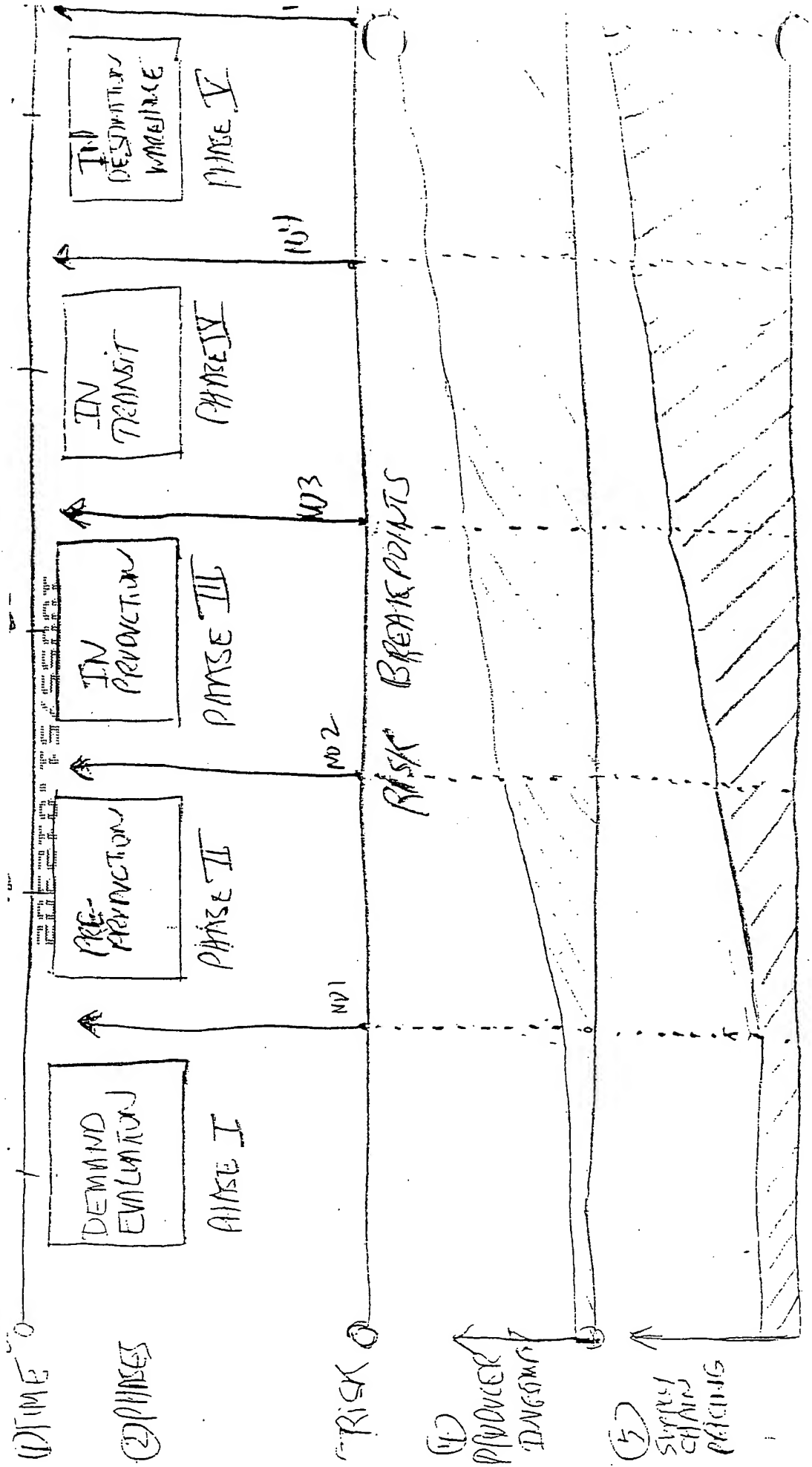


FIGURE 3A

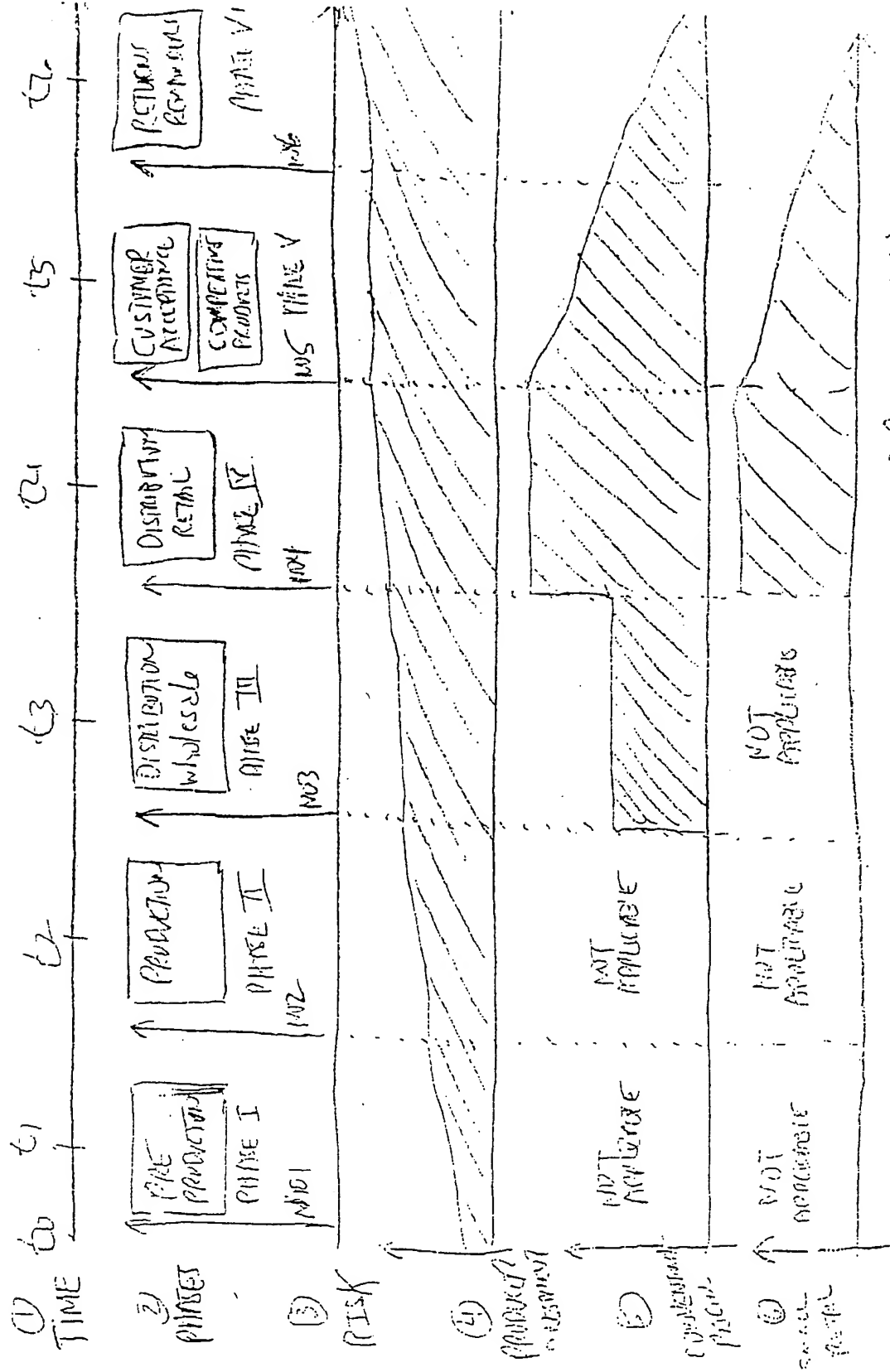


FIGURE 3B (PRIOR RT)

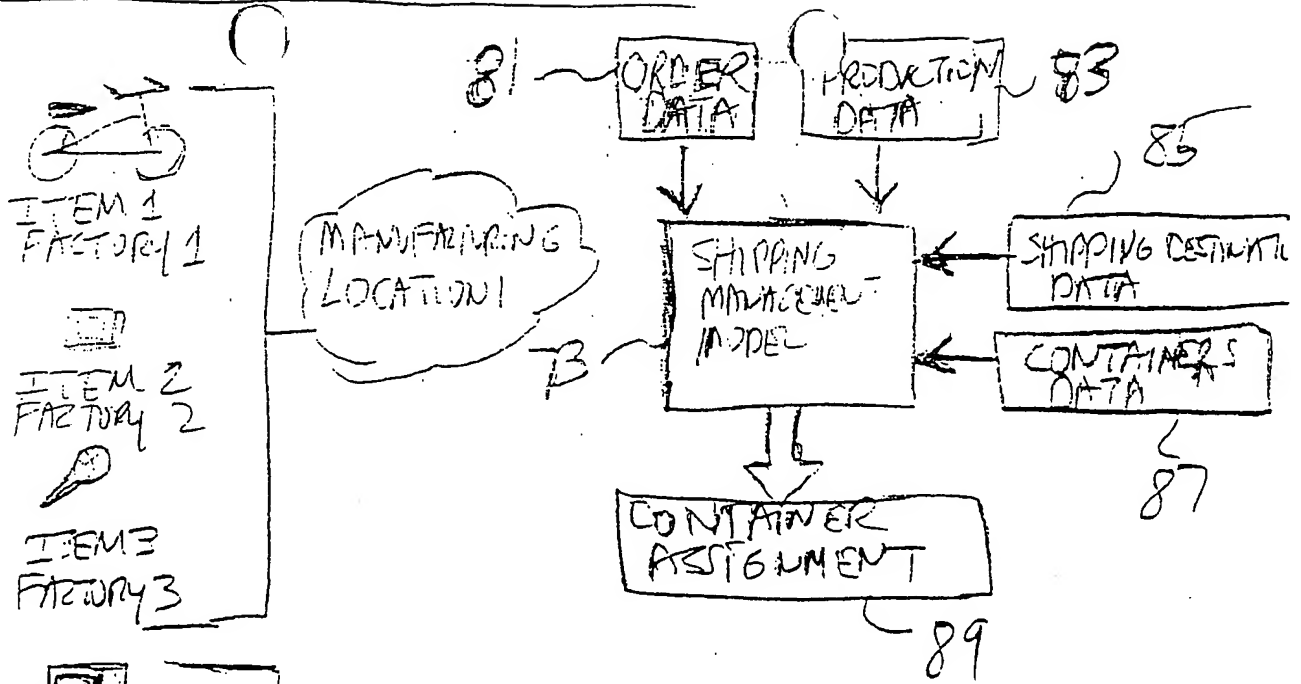
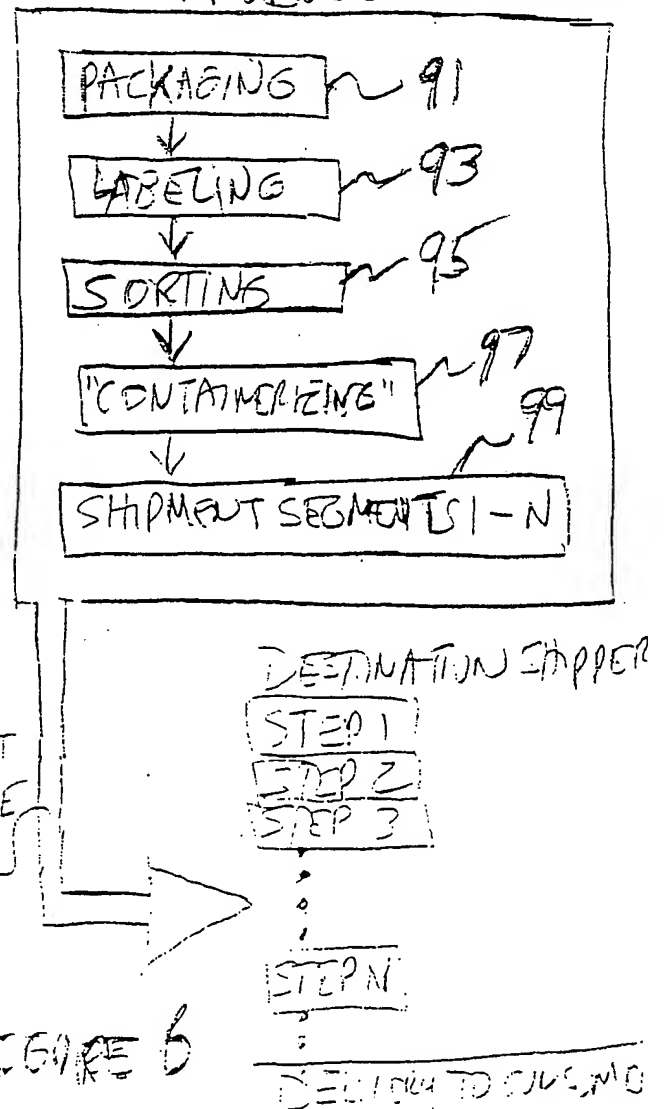


FIGURE 5  
SHIPPING ACTION THAT IS  
PRODUCER-CONTROLLED

FIGURE 4

FIGURE 6



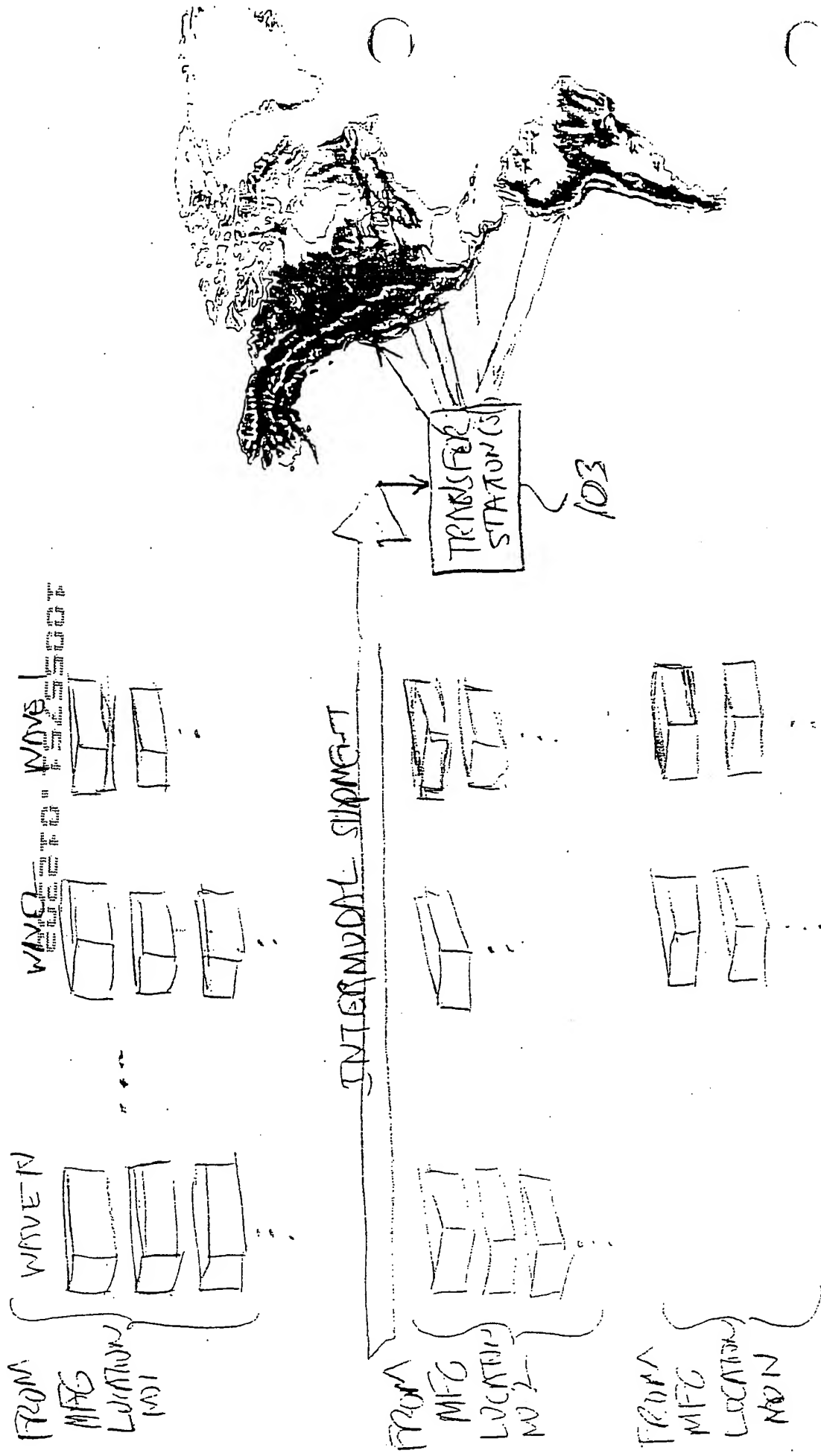


FIGURE 7

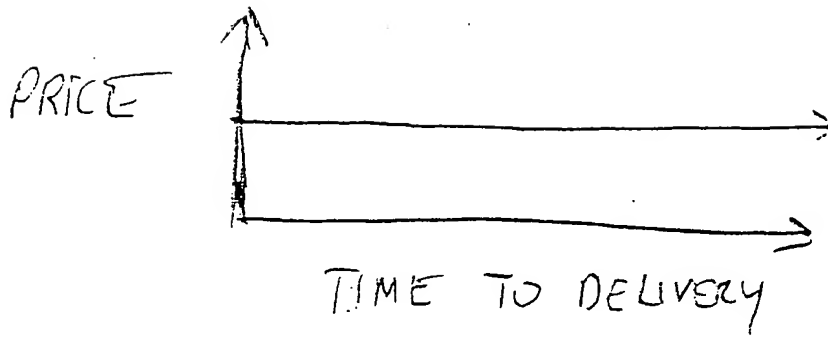


FIGURE 8B

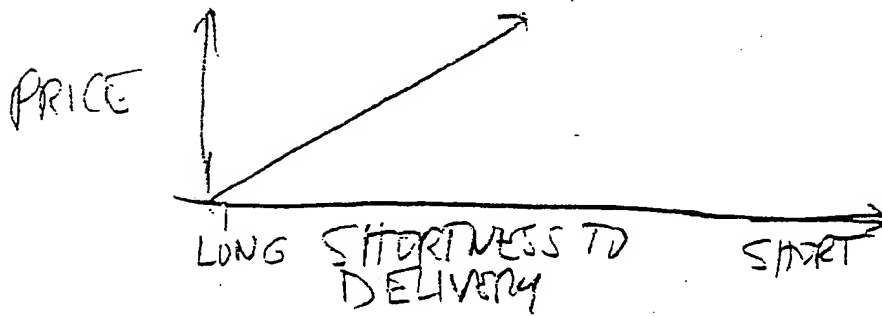
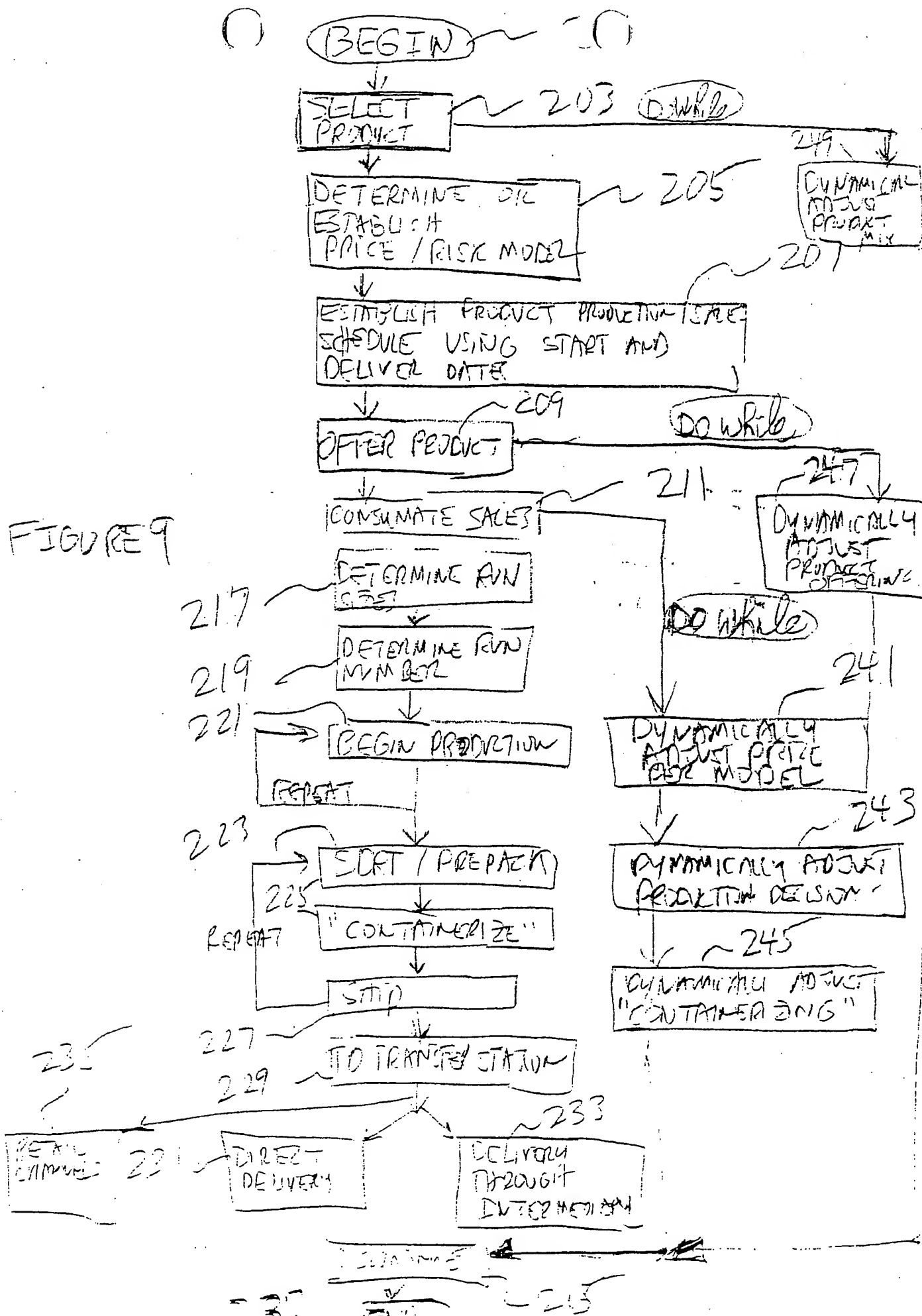


FIGURE 8A





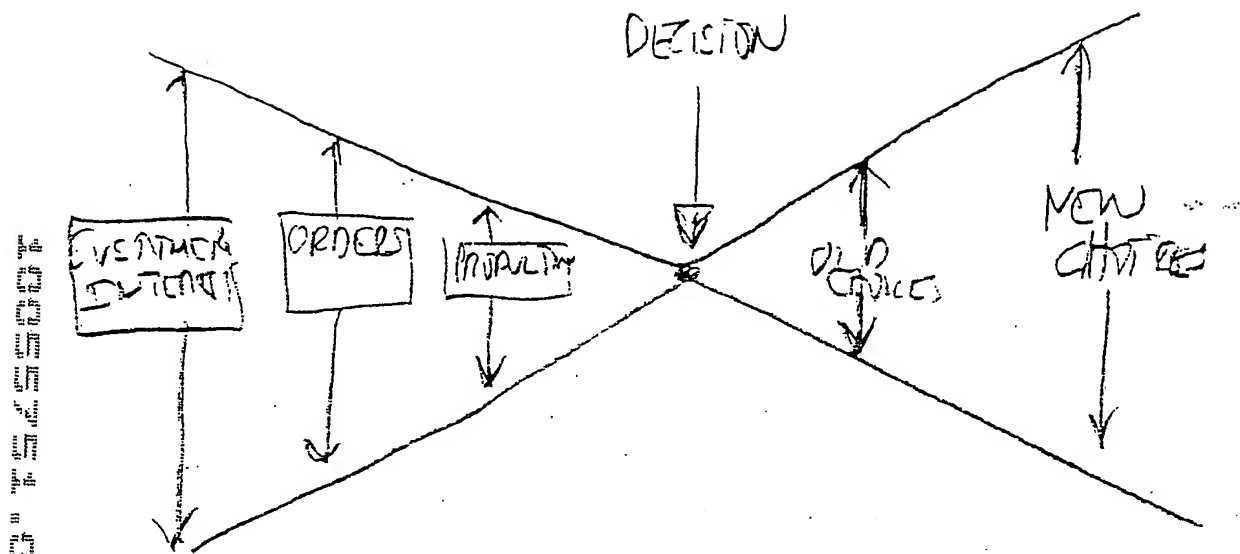


FIGURE 10

301

304

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PHOTO	DAYS TO DELIVER	UNIT COST	NAME
	N	110	EMP ROOMS
	:	120	
	8	130	
	7	140	
	6	150	
	5	160	
	4	170	
	3	180	
	2	190	
	:	N	
			PHONE
			OPTIONS
			<input type="checkbox"/> — <input type="checkbox"/>
			<input type="checkbox"/> — <input type="checkbox"/>
			PAYMENT METHOD
			<input type="checkbox"/> — <input type="checkbox"/>
			<input type="checkbox"/> — <input type="checkbox"/>

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FIGURE 11

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DAYS TO DELIVER	COST OF MONEY	PRX OF VAS CLOTH	EXCESSIVE RISK	CURNERS RISK	FACTORY
N	10.00	0.40	—	—	—
:	10.00	0.40	—	—	—
8	12.00	0.40	—	—	—
7	10.00	0.40	—	—	—
6	20.00	0.40	—	—	—
5	20.00	0.40	—	—	—
4	20.00	0.40	—	—	—
3	20.00	0.40	—	—	—
2	30.00	0.40	—	—	—
:	—	—	—	—	—
N	N	N			N

FIGURE 12

$$\begin{aligned}
 \text{Price } A(\text{step 1}) = & \text{Manufacturer cost} \\
 & + \left( Y \times \frac{R}{365} \right) \\
 & + P[\text{Item Risk}] \\
 & + P\left[\frac{\$1000 - 0}{\text{order \$15K}}\right]
 \end{aligned}$$

$R = \text{Real cost of Money APR}$

$Y = \text{Days of Financing}$

FIGURE 12

○

331

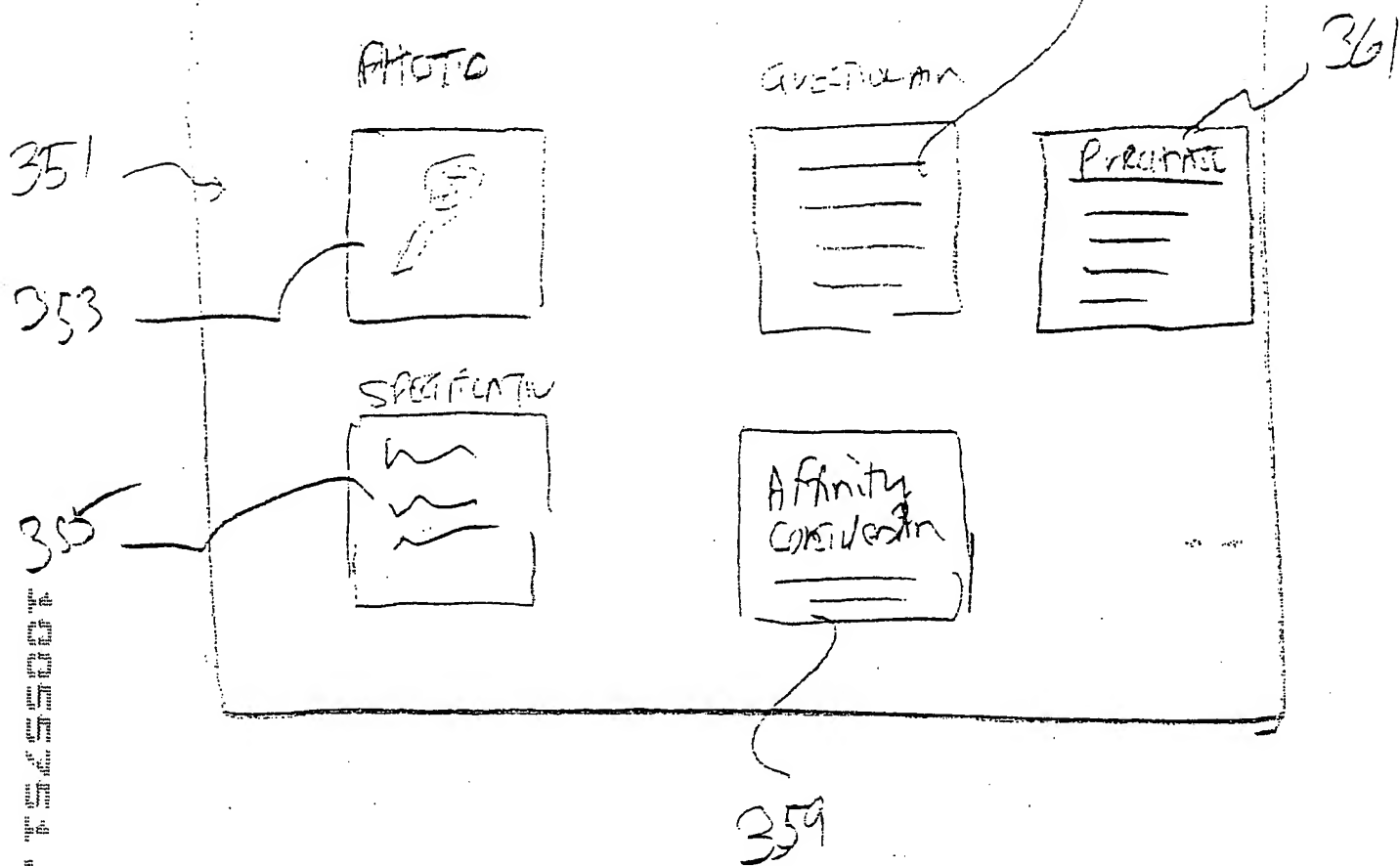
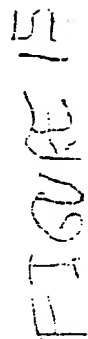
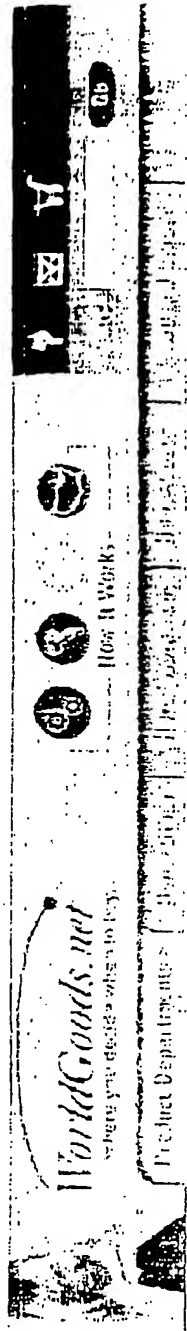


FIGURE 14



## Product Flow Information Flow

WorldGoods.net  
 when you decide to buy to buy



WorldGoods puts me  
 in control  
 of what, when and how I buy  
 They empower me  
 to fight the system  
 and stop overpaying!

John Q. Customer  
 Madison, MA



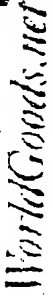
Name of Chair  
 This is one of our best sellers  
 more in stock than item #

- Pre Production
- Factory
- In Transit
- Local

- New Products
- Seasonal Products
- Rate Our Products  
 Earn Frequent  
 Buyer Points
- Find a friend  
 about WorldGoods  
 your friend
- Sell

FIGURE 16A

WorldGoods.net is a registered trademark of WorldGoods.net. All rights reserved.



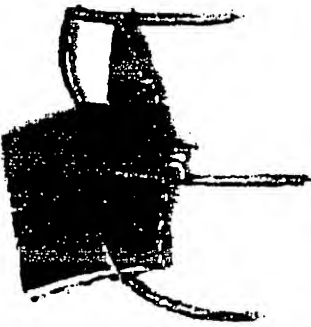
Where you decide when to buy.

Product Departments >

Home Office

How it Works

1 2 3 4 5 6 7 8 9 10



**Quality Chair**

Fugiat nulla pariatur. At vero eos et accusa-  
 torum dolor sit amet. Consequetur ac  
 Duis autem vel eum irure dolore in haridit  
 Fugiat nulla pariatur. At vero eos et accusa-

Rate this Product now and earn points!

<input type="radio"/> Not My Style	<input type="radio"/> Like It	<input type="radio"/> Love It
------------------------------------	-------------------------------	-------------------------------

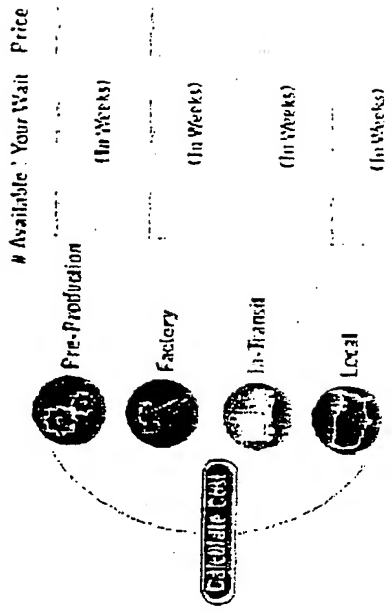


FIGURE 16B

# ASTONICA

INDOOR & OUTDOOR

## Product Gallery

Outdoor Furniture

Garden & Lighting

Promo

## Decorations

Indoor Decor

Hearth & BBQ

Accessories



Product Gallery

Home

Access Supply Chain Pricing

Contact Customer Service

Order Plot

Your Account

Dealer Forum

Testimonials

About Us

Help

FAQ's

Welcome Gustav Kuelbs!

69 Records Page: 1 of 5

<<


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Registry

### Search Results:

	Price	Quantity Available	Time to Delivery	Offer Expires	Order Min
3/PCS SET CASTLE HARDWOOD PLANTER	\$61.99	-		Closed: 3/9/2000	±
	\$63.19	-		Closed: 6/24/2000	±
	\$76.37	28	3-7 days	9/23/2000	1

	Price	Quantity Available	Time to Delivery	Offer Expires	Order Min
2 TIER ROUND BIANCHI STAND	\$16.29	-		Closed: 4/9/2000	±
	\$17.32	-		Closed: 6/22/2000	±
	\$20.07	3	3-7 days	9/21/2000	1

	Price	Quantity Available	Time to Delivery	Offer Expires	Order Min
SEAT STYLE BENCH	\$74.38	-		Closed: 3/9/2000	±
	\$81.82	-		Closed: 6/13/2000	±
	\$91.64	2	3-7 days	9/12/2000	1

	Price	Quantity Available	Time to Delivery	Offer Expires	Order Min
6 TIER ROUND TABLE	\$63.98	-		Closed: 3/9/2000	±
	\$76.88	-		Closed: 6/12/2000	±
	\$86.12	9	3-7 days	9/12/2000	1

SURE 17 A



ORCHID BENCH



Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
\$41.50	-		Closed: 3/9/2000	±
\$45.65	-		Closed: 6/13/2000	±
\$51.13	9	3-7 days	9/12/2000	2

ORCHID BENCH



Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
\$82.06	-		Closed: 3/9/2000	±
\$90.27	-		Closed: 6/13/2000	±
\$101.10	9	3-7 days	9/12/2000	1

5/PCS ROSE ALUMINUM GARDEN SET



Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
\$202.99	-		Closed: 3/9/2000	±
\$223.29	-		Closed: 6/13/2000	±
\$250.08	2	3-7 days	9/12/2000	1

ROSE VINE MATCHING BENCH



Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
\$63.89	-		Closed: 3/9/2000	±
\$70.25	-		Closed: 6/13/2000	±
\$78.71	3	3-7 days	9/12/2000	1

5/PCS IMPERIAL CAST GARDEN SET



Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
\$221.99	-		Closed: 3/9/2000	±
\$244.19	-		Closed: 6/13/2000	±
\$273.49	-		Closed: 9/12/2000	±

**SOLD**

FIGURE 17B

EXPOS SELECT  
CAST GARDEN SET



Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
\$221.99	-		Closed: 3/9/2000	±
\$244.19	-		Closed: 5/13/2000	±
\$273.49	9	3-7 days	9/12/2000	±

SEEDS ALUMINUM  
6' WICKER PATIO  
SET



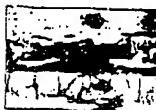
Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
\$221.72	10	3-7 days	6/30/2000	±

WICKER &  
ALUMINUM BISTRO  
SET



Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
\$74.85	-		Closed: 3/9/2000	±
\$81.46	-		Closed: 4/26/2000	±
\$91.23	3	3-7 days	7/30/2000	±

SEEDS  
ALUMINUM AND  
WICKER BISTRO  
SET



Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
\$110.87	-		Closed: 9/26/2000	±



20121 6' B18  
STANDARD  
UMBRELLA,  
HUNTER GREEN



Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
\$27.76	-		Closed: 3/9/2000	±
\$30.54	-		Closed: 6/13/2000	±
\$34.20	-		Closed: 9/12/2000	±



20121 6' B18  
STANDARD  
UMBRELLA,  
HUNTER GREEN



Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
\$27.76	-		Closed: 3/9/2000	±
\$30.54	-		Closed: 6/13/2000	±
\$34.20	-		Closed: 9/12/2000	±



FIGURE 17C

# HOW DOES THE IMPORT SYSTEM WORK NOW?

## EXISTING SYSTEM



# HOW WILL THE INVENTION CHANGE IT?

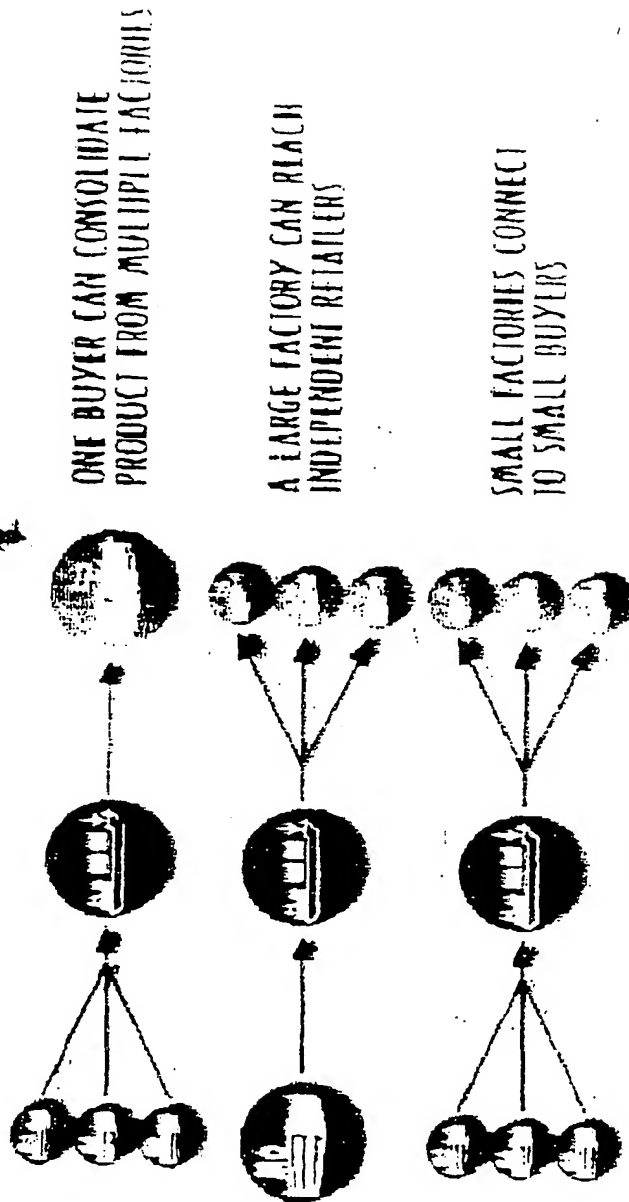
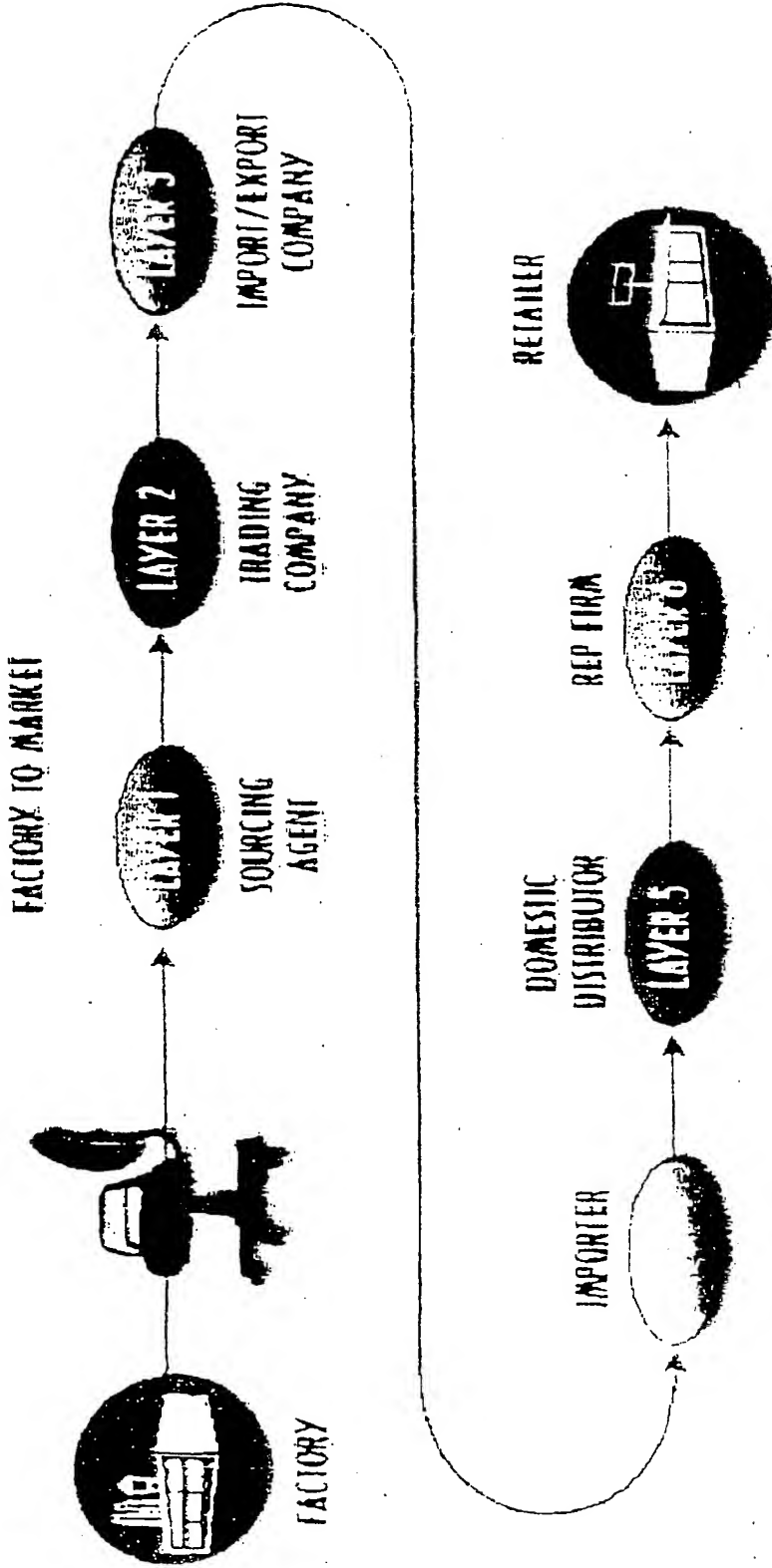


FIG 18A

# THE INVENTION

## ELIMINATES MULTIPLE LAYERS IN THE INTERNATIONAL SUPPLY CHAIN

HOW DOES A FACTORY REACH THE MARKET TODAY?



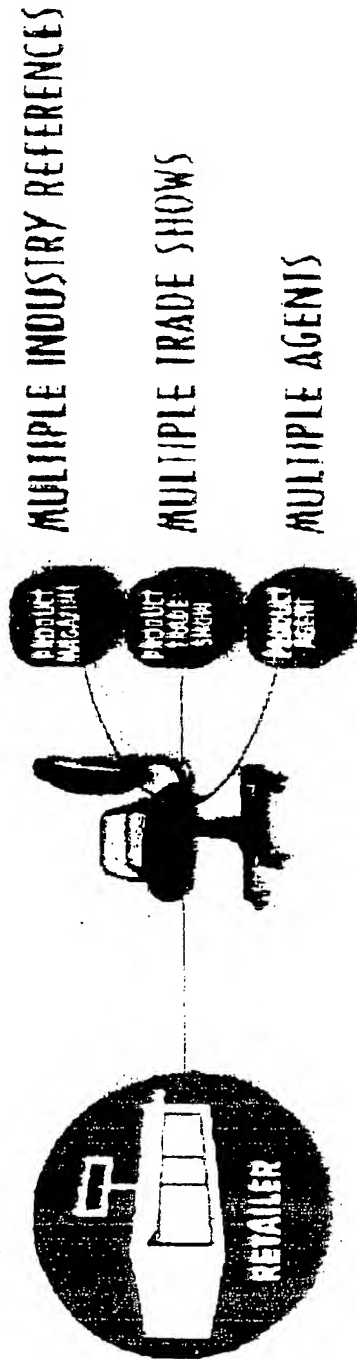
EACH PRODUCT CATEGORY CAN HAVE AS MANY AS SIX LAYERS BETWEEN THE FACTORY AND RETAILER

FIG 18B

# RETAILER TO SOURCE

## OLD SOURCING METHOD

EACH PRODUCT CATEGORY HAS ITS OWN UNIQUE PATH TO SUPPLY WHICH MAKES IT DIFFICULT FOR INDEPENDENT RETAILERS TO SOURCE A VARIETY OF GOODS.



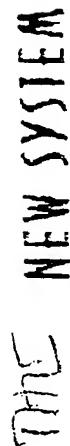
EXCHANGE RETAILERS ENJOY A "SINGLE POINT OF CONTACT" TO MULTIPLE PRODUCT CATEGORIES AND MULTIPLE FACTORIES.

THE EXCHANGE EMPOWERS INDEPENDENT RETAILER PURCHASING PERSONNEL INDEPENDENTS CAN NOW COMPETE IN BOTH PRICE AND SELECTION WITH NATIONAL CHAINS.

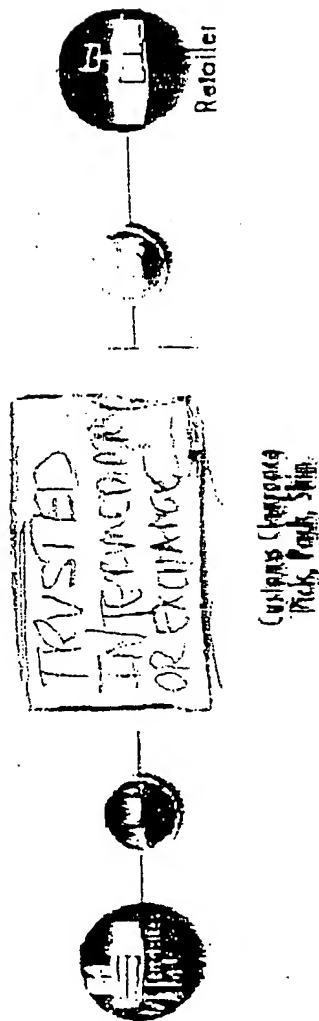
FIG  
18C

[illegible]

UP TO 5 SHIPPING TRANSACTIONS AND UP TO 3 WAREHOUSE STOPS



## 1 OF 0 WAREHOUSE STOPS



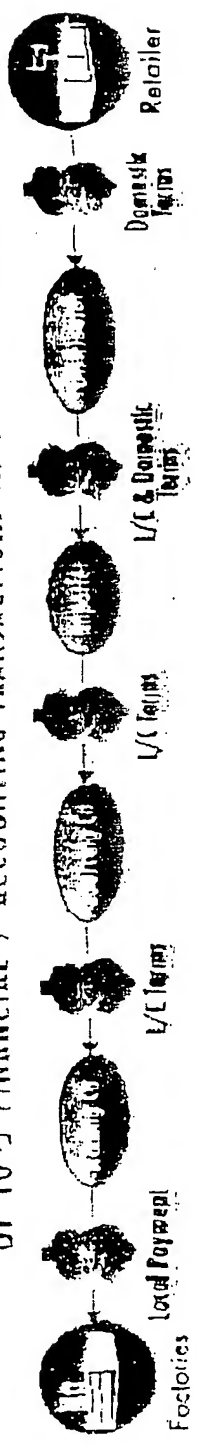
THEY ARE NOT  
EXCLUDED, EITHER

THE FOLLOWING IS A SUMMARY OF THE PAYMENT FLOW

# PAYMENT FLOW

## TRADITIONAL MODEL

UP TO 5 FINANCIAL / ACCOUNTING TRANSACTIONS IN UP TO 5 SYSTEMS



## 2 STANDARDIZED FINANCIAL TRANSACTIONS IN 1 SYSTEM

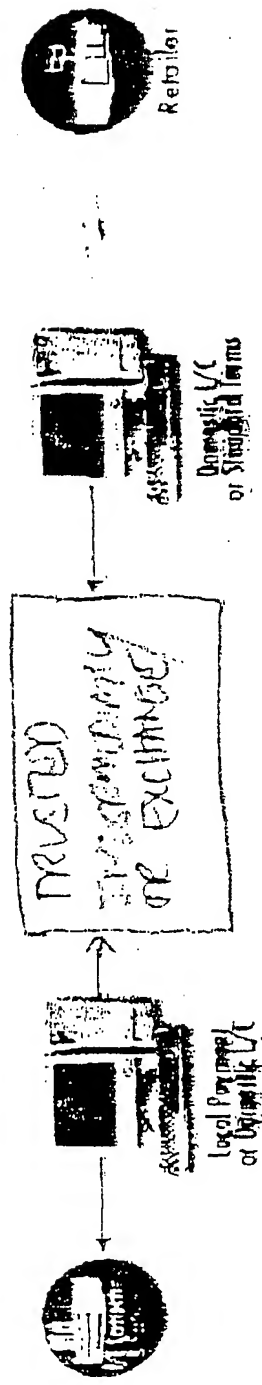


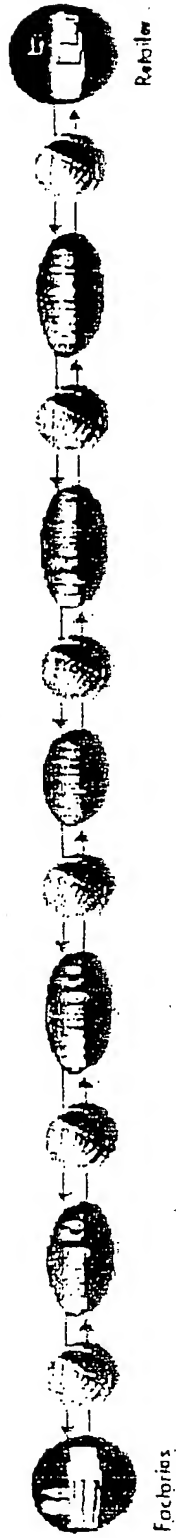
FIG 18E

THE NEW SYSTEM - ONE SET OF DIGITAL DOCUMENTS

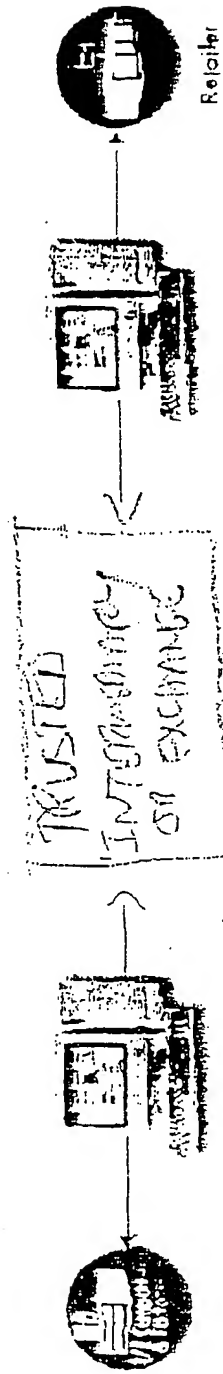
# ENABLES MORE EFFICIENT TRANSACTIONS

## INFORMATION FLOW

THE OLD SYSTEM - UP TO SIX INFORMATION TRANSACTIONS



THE NEW SYSTEM - ONE SET OF DIGITAL DOCUMENTS





C



FIGURE 19B

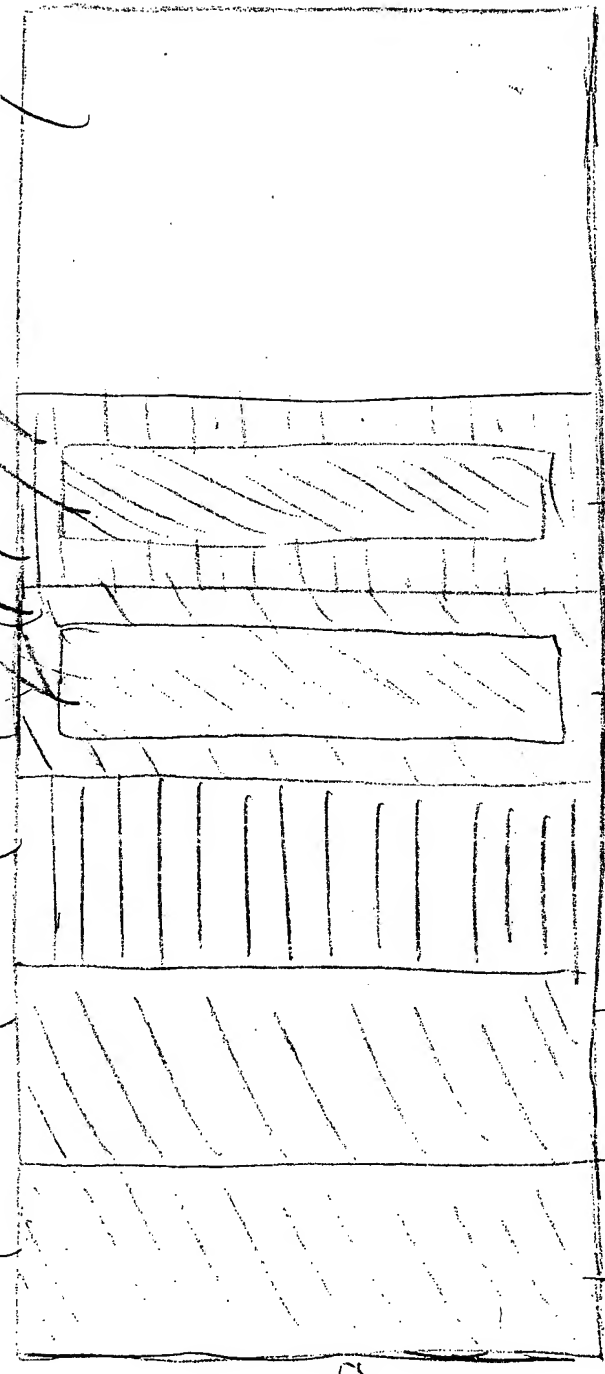
3101

3123

3119 3118 3117 3116 3115 3114 3113 3112 3111 3110 3109 3108 3107 3106 3105

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TEXT

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FIGURE 19B

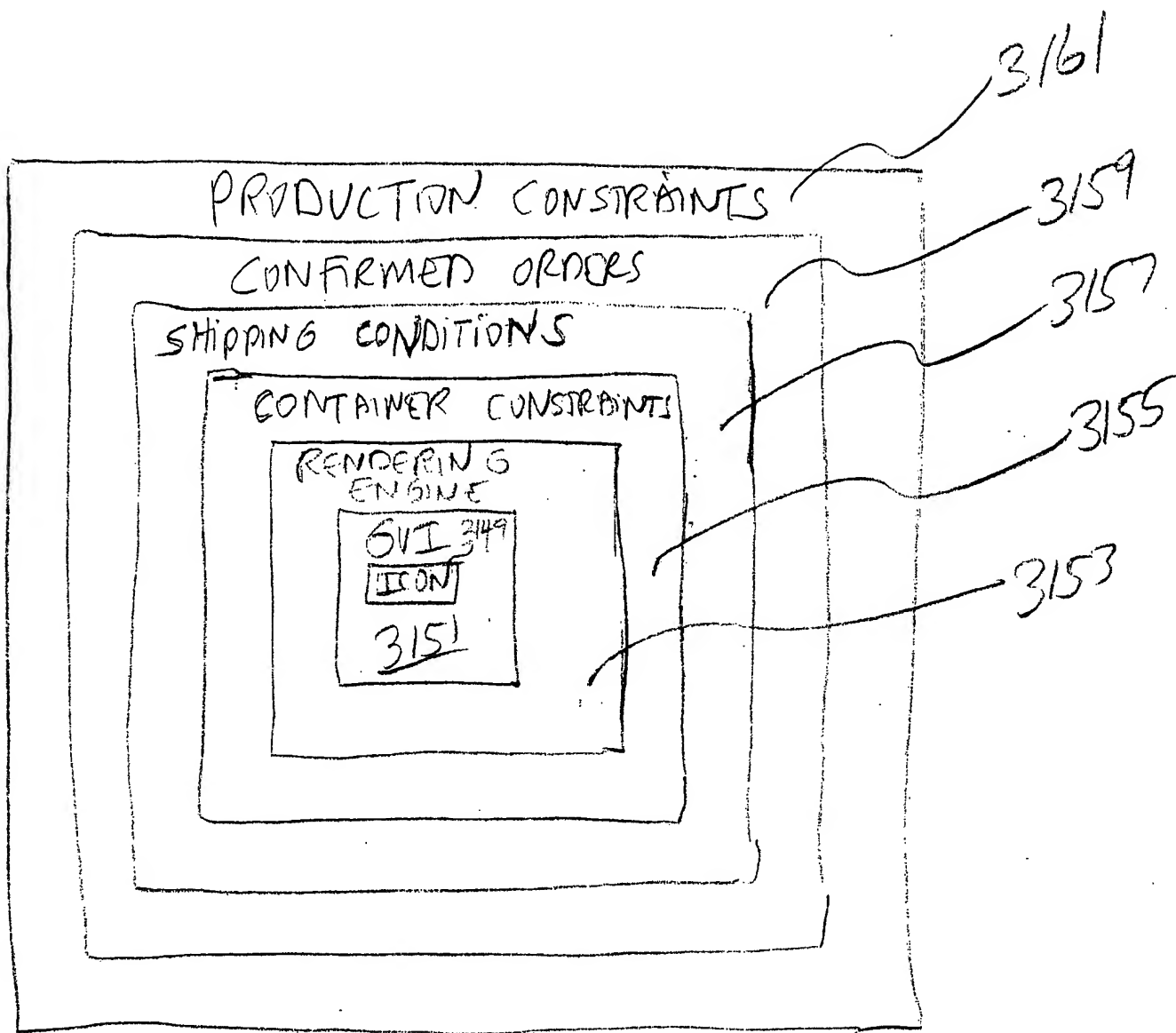
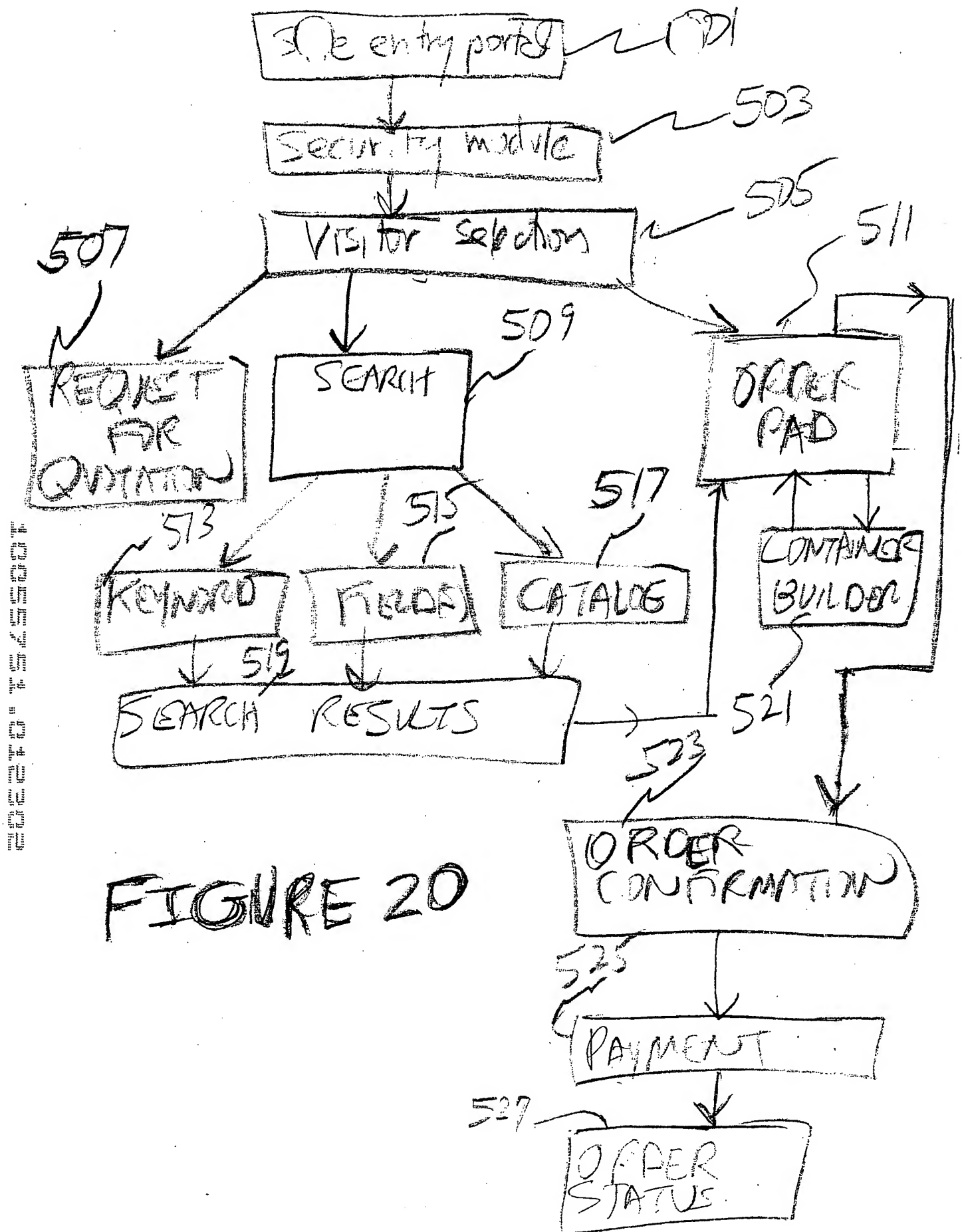


FIGURE 19C



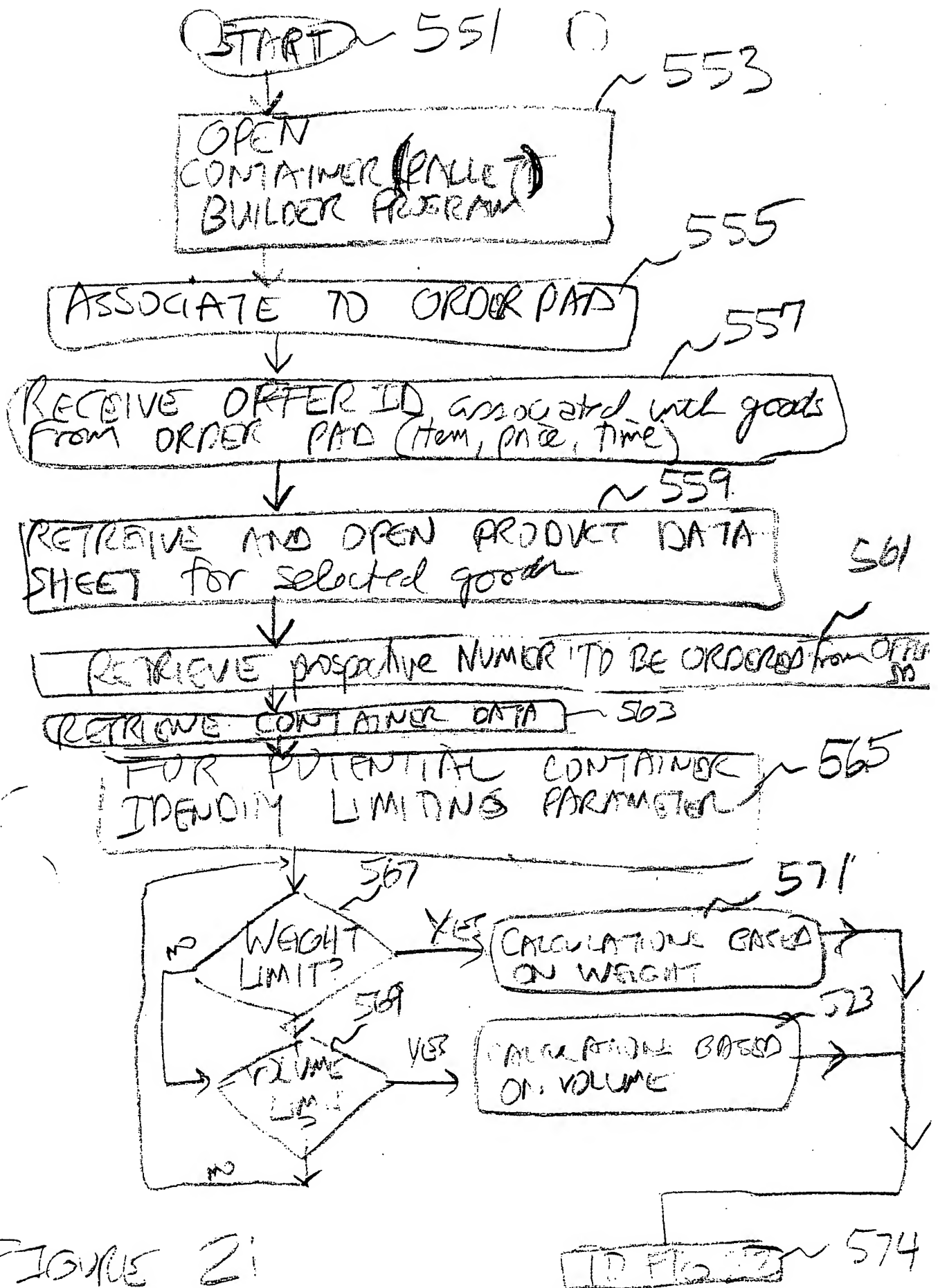


FIGURE 21

FROM FIG 21 ~ 514

(L 575

SET UP CONTAINER DEFINITION ARRAY 577

SUBSCRIPT #1 - NUMBER OF STACKS

(0,0,0,0) ≡ Number of stacks ~ 579

(2,0,0,0) ≡ Name of stack ~ 581 583

(2,0,0,1) ≡ Number of containers in stack ~ 583

SUBSCRIPT #2 NUMBER OF ROWS ~ 585

EACH ROW REPRESENTS 1 CONTAINER ~ 587

SUBSCRIPT #3 NUMBER OF ROWS ~ 587 591

EACH ROW REPRESENTS A PRODUCT IN CONTAINER

SUBSCRIPT #4 - NUMBER OF COLUMNS ~ 593

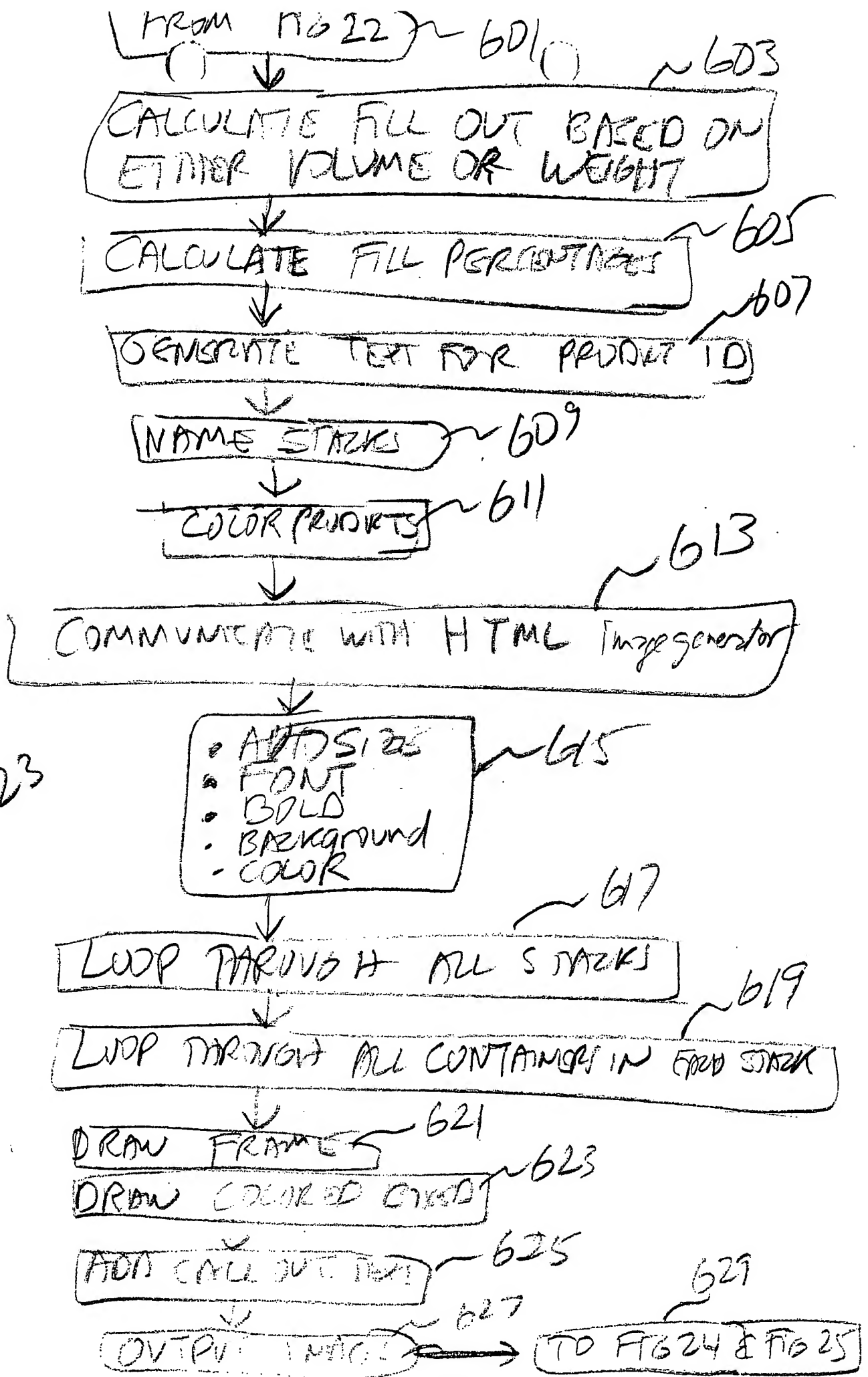
COLUMN 1 ≡ PF\_ID  
COLUMN 2 ≡ PRODUCT\_NAME ~ 595  
COLUMN 3 ≡ ORDERED VOLUME THIS CONTAINER  
COLUMN 4 ≡ ORDER PBC VOLUME THIS CONTAINER  
COLUMN 5 ≡ ORDERED CAR COLOR

TO FIGURE 23 ~ 601

FIG 22

599 ✓ GREEN - MET PRODUCTION MINIMUM  
PBC - MT MET PRODUCTION MINIMUM  
YOUR ORDER PBC

FIG 23



FROM FIG 23 ~ 629

( ) ~ 631

CALCULATE NUMBER OF ITEMS NECESSARY TO FILL  
OPEN SPACE IN CONTAINER

633

OUTPUT: "Number of This item to fill this space: \_"

IDENTIFY OTHER ITEMS TO HELP FILL SPACE

635

OUTPUT MESSAGE

637

END

~ 639

FROM FIG 23 ~ 629

CALCULATE NUMBER OF ITEMS NEEDED TO  
FILL PRODUCTION MINIMUMS

641

OUTPUT MESSAGE

~ 643

END

~ 645

FIG  
24

FIG  
25



22-141 50 SHEETS  
22-142 100 SHEETS  
22-144 200 SHEETS



any other items you may want to order, please call 1-800-888-8888 or visit our website at www.worldfactory.com

701  
**WORLD  
FACTORY**

BUYER'S PORTAL

FAQ'S View My RFQ's Advanced Search U.S. Sample Showroom Help/

Hot Products

3/PCS WOOD/ ALUMINUM  
BISTRO SET



POWER GLIDE 24 V  
CORDLESS SUPER DRILL  
KIT



SHORT STAND W/  
TAPERED LANTERNS



9" BY PASS PRUNERS



703

705

707

709

711

713

715

Welcome Buyers!

New User? Please click here to fill out a new dealer application.

Returning User? Please click here to Sign-In.

Astonica User? Please click here to Sign-In.

#### 4-Ways to Source Quality Products Direct



**Factory Offer:** Get our best price on the newest items without buying a container. [Learn More](#)



**Early-Buy:** Order while items are in production and save up to 50%.



**In-Transit Buy:** Order before the item is warehoused and save 20% to 50%.

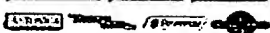
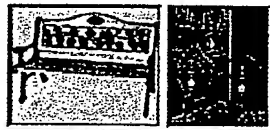


**In-Stock:** Buy items available for immediate delivery and save 10% to 30%.

#### DEALER EDITION NOW AVAILABLE!!!

**WORLDFACTORY**

Where Businesses Buy Direct from the World's Factories



2001 Collection

New Full Color 112-pages

**DEALERS ONLY!  
CLICK HERE**

Get Your Spring/Summer  
2001 Catalog

**FREE  
\$2.95 VALUE**

FIGURE 26

# WORLD FACTORY.

Order Pad /

FAQ'S	View My RFQ's	Advanced Search	U.S. Sample Showroom	Help/Contact Us
-------	---------------	-----------------	----------------------	-----------------

173 Items Found

10" METAL TRANSPLANTER

Production  
Level

Price

Minimum  
OrderWorldFactory  
Arrival Date

Qty Available

\$0.45

1

3/15/2001

2160

10" METAL TROWEL

Production  
Level

Price

Minimum  
OrderWorldFactory  
Arrival Date

Qty Available

\$0.45

1

3/15/2001

2160

10' TWO-TIER MARKET  
UMBRELLA, BLUEProduction  
Level

Price

Minimum  
OrderWorldFactory  
Arrival Date

Qty Available

\$50.88

1

4/15/2001

10

10' TWO-TIER MARKET  
UMBRELLA, HUNTER  
GREENProduction  
Level

Price

Minimum  
OrderWorldFactory  
Arrival Date

Qty Available

\$50.88

1

4/15/2001

25

10' TWO-TIER MARKET  
UMBRELLA, NATURALProduction  
Level

Price

Minimum  
OrderWorldFactory  
Arrival Date

Qty Available

\$50.88

1

4/15/2001

10

11" METAL WEEDER

Production  
Level

Price

Minimum  
OrderWorldFactory  
Arrival Date

Qty Available

\$0.45

1

3/15/2001

2160

12" ALUMINUM  
TRANSPLANTERProduction  
Level

Price

Minimum  
OrderWorldFactory  
Arrival Date

Qty Available

\$2.40

1

3/15/2001

3168

12" ALUMINUM CULTIVATOR



# Product Data Sheet

Product Category: Interior  
SKU/Ref #: 150800001  
UPC #: 685795010931  
Unit of Measure: Each  
Item Name: JUTE RUG - BURGUNDY  
Item Description:  
2500 GR/SQM (GROSS WEIGHT), 100% JUTE YARN, FIRE RESISTANT, ANTIBACTERIA, REACTIVE DYE, BURGUNDY AND NATURAL COLORS, ABSORBENT 10 TIMES THE NOISE LEVEL OF SYNTHETIC CARPET, HUMIDITY REGULATING, HAS NONE OF THE TOXIC FUMES OF SYNTHETIC FIBRES, STATIC FREE  
Primary Material: JUTE Other Material(s):  
Color: BURGUNDY AND Size: Other:  
Recommended Price: \$24.19 MSRP: \$0.00

## Dimensions and Shipping Information:

Product Dimensions:		Cubic Dim:		Shipping Information:	
Assembled (UOM): in 13.78 X 23.62 X 0.00		cu in	0.00	Max. UOM Qty per 20' / 40' Cnt:	
cm 35.00 X 60.00 X 0.00		cu cm	0.00	a/b	
Package (UOM): in 13.78 X 23.62 X 0.00		cu in	0.00	Package Type:	
cm 35.00 X 60.00 X 0.00		cu cm	0.00	Kraft Box	
Case: in <N/A>		cu in		Qty per Case:	
cm		cu cm		C	
Master Carton: in 13.78 X 23.62 X 0.00		cu in	0.00	Qty per Master Shipping Carton:	
cm 35.00 X 60.00 X 0.00		cu cm	0.00	1	

Weight Information:		UPS Shipping Information							
Net Weight (UOM):	N/A	785		Package (UOM)	Case	Master Carton			
Gross Weight (UOM):	5.50 lbs	UPS Capable?		Yes	---	Yes			
Gross Case Weight:		UPS Weight (lbs):		6		7			
Gross Master Carton Weight:	6.38 lbs	Zone2:	Zone3:	Zone4:	Zone5:	Zone6:	Zone7:	Zone8:	
		\$3.73	\$4.01	\$4.54	\$4.84	\$5.14	\$5.41	\$5.94	

FIG 28



Order Pad /

Home Page

Outdoor Living

Tools &amp; Hardware

New Departments

Close-out

FAQ'S

View My RFQ's

Advanced Search

U.S. Sample Showroom

Help/Contact Us

## Order Pad

Last Item purchased:  
Tailgater Fireplace and Grill  
Total Items: 3  
Subtotal: \$5,415.20  
[View Order Pad](#)



Early Buy

## Browse Departments

## Benches

Cast Iron  
Metal

## Brass Garden &amp; Outdoor Accessories

Thermometers & Rain  
Gauges

## Candle Lanterns, Torches &amp; Candle Stakes

## Fountains

Indoor/Outdoor Garden  
Table & Wall

## Outdoor Furniture

Aluminum-Sling &  
Cushioned  
Cast Aluminum  
Stainless Steel &  
Aluminum  
Wicker & Aluminum  
Wood & Aluminum  
Wrought Iron

## Planters

Poly Foam Indoor/Outdoor  
Wooden

## Sundials &amp; Bird Baths

## Tools

Garden Tools  
Power Glide Tools

## Umbrellas

## Umbrellas Stands

Offer Number:

1273

SKU Number:

50401074

World Factory Arrival Date: 6/1/2001

Orders begin shipping 3-14 days from above Date.

Quantity Available:

800

Min Order:

1

In Multiples of:

1

Price:

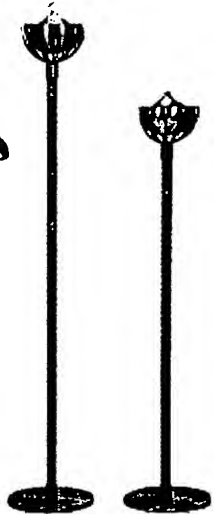
\$37.55

Order Quantity:



ADD TO ORDERPAD

## COPPER PATIO TORCH SET



SOLID POLISHED COPPER POTS W  
INCLUDES (1) 52" AND (1) 62" TORCH  
USE ONLY.

More Information

## Other Items arriving in this container:

- 1) CONDUCTORS 3/PCS LANTERN SET
- 2) SHORT STAND W/ TAPERED LANTERNS

Quantity  
Available  
400  
200

ORDER PAD | YOUR ACCOUNT | HELP | ABOUT US  
HOME | OUTDOOR LIVING | HARDWARE & TOOLS | NEW DEPARTMENTS | CLOSE OUTS

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FIG 29

# WORLD FACTORY™

WHERE BUSINESSES BUY DIRECT FROM THE WORLD'S FACTORIES™

Edit Offer# 1273













GREEN LIGHTING LIMITED - Account# 99 -

Document Last Edited: R\_SAYNER on 3/13/2001 7:42:42 AM [More](#)

Offer Status: Active

## Item Offer Information:

Container # &lt;Unknown&gt;

Item	*Minimum Production Quantity	*Minimum Order Quantity	*Cost (\$/Unit of Measure)	*Maximum Order Quantity	Earliest/Actual Production Date	<a href="#">Help</a>
862 50401046 SHORT STAND W/ TAPERED LANTERNS	416	1	1.00	1500	April 1 2001	<input type="checkbox"/> Convert to Actual Production Date?
<b>Production Level Pricing</b>  22.90  26.80  28.95  35.65						
863 50401074 COPPER PATIO TORCH SET	440	1	1.00	15000	April 1 2001	<input type="checkbox"/> Convert to Actual Production Date?
<b>Production Level Pricing</b>  33.55  37.55  39.89  42.89						
865 50401056 CONDUCTORS 3/PCS LANTERN SET	256	1	1.00	15000	April 1 2001	<input type="checkbox"/> Convert to Actual Production Date?
<b>Production Level Pricing</b>  56.17  58.79  61.29  65.50						

Enter Offer Minimum Constraint: [Example](#)

- ☐ 20 foot container  
☒ 40 foot container  
☐ US Dollar Minimum \_\_\_\_\_ or more total order value

Offer Comments:

## General Offer Shipping Information:

\*Estimated FOB Port Departure Date: May 1 2001

\*FOB Port: Shanghai

015  
\*Estimated World Factory Arrival Date: June 1 2001

877  
Offer Acceptance Information: 879

\*Factory Offer Expiration Date: February 20 2001

Available Terms of Sale: ☒ Letter of Credit

881 ☐ Bank Transfer

☐ Cash on Delivery

☐ Consignment to World Factory

Regularly Scheduled Production Run? ☐

Finish 883

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FIG 30  
(Sheet 2 of 2)

**WORLD  
FACTORY.**

Order Pad /

Home Page

Outdoor Living

Office

New  
Departments

Close-out

FAQ'S

View My RFQ's

Advanced Search

U.S. Sample Showroom

Help/Contact Us

**Order Pad**

Last Item purchased:  
121/PCS DRILL & DRIVER  
SET

Total Items:1

Subtotal:\$14,846.00

[View Order Pad](#)**Factory Offer**Orders placed for Factory Offer items are **not confirmed** until verified by Worl

531/PCS PRO TOOL KIT

**Browse Departments****Hand Tools**

Garden Tools  
Pliers & Wrenches  
Screwdrivers & Saws  
Shears, Loppers & Pruners  
Tool Kits

**Power Tools**

Wagons &amp; Hand Trucks

Offer Number: 1697  
SKU Number: 60202132

Offer Expires: 6/15/2001

World Factory Arrival Date: 7/15/2001

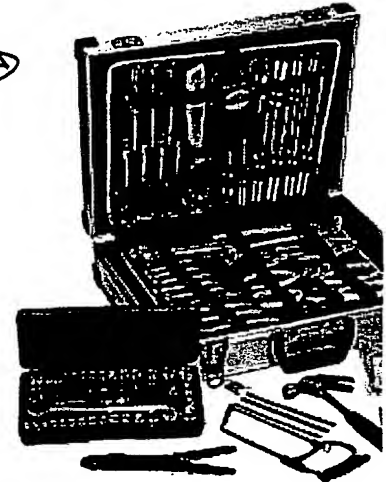
Orders begin shipping 3-14 days from above Date.

Production Run Minimum: 250 Met

Min Order: 4

In Multiples of: 1

Price: \$64.75



This tool kit features a hack saw, wire cri  
3m/10' measuring tape, a removable 40-  
socket set, open end wrenches, nut drive  
types of pliers, as well as a generous  
assortment. Lock up all these tools in the  
aluminum case. It's the size of a tradition  
easily store it on a closet shelf or behind t  
a car. Stop trying to lug that heavy tool  
weighs only 21 lbs

**More Informat**

Order Quantity:

**Container Builder™**

Container# 1 / 925



60202212: WANDER SAW REPLACEMENT BLADES (3%)

60202210: WANDER SAW (1%)

60202107: TWIN DRIVER SET (1%)

60202103: 8-IN 1 SCREWDRIVER SET (1%)

60202100: 26-PC UNIVERSAL SOCKET &amp; DRIVER SET (2%)

60202110: 27-PC Z-DRIVER SET (3%)

60202350: UTILITY COOLER WITH RADIO (8%)

60202342: 121/PCS DRILL &amp; DRIVER SET (13%)

60202130: 135/PCS TOOL SET (14%)

60202132: 531/PCS PRO TOOL KIT (26%)

☒ Item has met the  
Production Run Minimum☐ Your Order Pad Area☒ Item has NOT met the  
Production Run Minimum☐ Open

Items in this offer to help fill open container space:

Min  
Orders  
Needed

Min  
Order  
Qty

NEED 04

933 →

1)	60202132	250	4
	531/PCS PRO TOOL KIT		
2)	60202130	250	4
	135/PCS TOOL SET		
3)	60202342	250	6
	121/PCS DRILL & DRIVER SET		
4)	60202350	100	2
	UTILITY COOLER WITH RADIO		
5)	60202110	250	6
	27-PC Z-DRIVER SET		
6)	60202100	250	24
	26-PC UNIVERSAL SOCKET & DRIVER SET		
7)	60202103	250	72
	8-IN 1 SCREWDRIVER SET		
8)	60202107	250	48
	TWIN DRIVER SET		
9)	60202210	100	20
	WANDER SAW		
10)	60202212	40	20
	WANDER SAW REPLACEMENT BLADES		
11)	60202104	250	96
	17-PC POCKET SECURITY DRIVER SET		

ORDER PAD | YOUR ACCOUNT | HELP | ABOUT US  
HOME | OUTDOOR LIVING | HARDWARE & TOOLS | OFFICE | NEW DEPARTMENTS | CLOSE OUTS

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FIG 31A  
(Sheet 2 of 2)





Order Pad /

Home Page

Outdoor Living

Tools &amp; Hardware

Office

New Departments

Close-out

FAQ'S

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U.S. Sample Showroom

Help/Contact Us

## Order Pad

Last Item purchased:  
UTILITY COOLER WITH  
RADIO

Total Items:2

Subtotal:\$45,463.84

View Order Pad



## Factory Offer

Orders placed for Factory Offer items are **not confirmed** until verified by World

UTILITY COOLER WITH RADIO

## Browse Departments

## Hand Tools

Garden Tools  
Pliers & Wrenches  
Screwdrivers & Saws  
Shears, Loppers & Pruners  
Tool Kits

## Power Tools

Wagons &amp; Hand Trucks

Offer Number: 1697  
SKU Number: 60202350

Offer Expires: 6/15/2001

World Factory Arrival Date: 7/15/2001

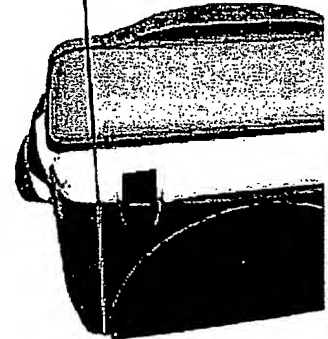
Orders begin shipping 3-14 days from above Date.

Production Run Minimum: 100 Met

Min Order: 2

In Multiples of: 1

Price: \$31.63

Order Quantity: ADD TO  
ORDERPAD

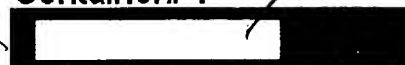
This cooler/lunchbox features a built-in AI has a durable plastic exterior with snap handle and adjustable shoulder strap. It man's lunch, or several iced-down bever hot summer days. Operates on 4 "AA" bat

Approximate exterior dimensions: 19"

More Information

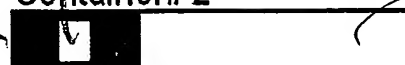
## Container Builder™

Container# 1



60202130: 135/PCS TOOL SET (8% /0% O.P.)  
60202132: 631/PCS PRO TOOL KIT (28% /0% O.P.)  
60202350: UTILITY COOLER WITH RADIO (88% /82% O.P.)

Container# 2



60202212: WANDER SAW REPLACEMENT BLADES (3%)  
60202210: WANDER SAW (1%)  
60202107: TWIN DRIVER SET (1%)  
60202103: 8-IN 1 SCREWDRIVER SET (1%)  
60202100: 26-PC UNIVERSAL SOCKET & DRIVER SET (2%)  
60202110: 27-PC Z-DRIVER SET (3%)  
60202342: 121/PCS DRILL & DRIVER SET (13%)  
60202130: 135/PCS TOOL SET (8%)

☒ Item has met the  
Production Run Minimum

☐ Your Order Pad Area

☒ Item has NOT met the  
Production Run Minimum

☐ Open

**Items in this offer to help fill open container space:**

		<b>Min Orders Needed</b>	<b>Min Order Qty</b>
1)	60202350 UTILITY COOLER WITH RADIO	100	2
2)	60202132 531/PCS PRO TOOL KIT	250	4
3)	60202130 135/PCS TOOL SET	250	4
4)	60202342 121/PCS DRILL & DRIVER SET	250	6
5)	60202110 27-PC Z-DRIVER SET	250	6
6)	60202100 26-PC UNIVERSAL SOCKET & DRIVER SET	250	24
7)	60202103 8-IN 1 SCREWDRIVER SET	250	72
8)	60202107 TWIN DRIVER SET	250	48
9)	60202210 WANDER SAW	100	20
10)	60202212 WANDER SAW REPLACEMENT BLADES	40	20
11)	60202104 17-PC POCKET SECURITY DRIVER SET	250	96

ORDER PAD | YOUR ACCOUNT | HELP | ABOUT US  
HOME | OUTDOOR LIVING | HARDWARE & TOOLS | OFFICE | NEW DEPARTMENTS | CLOSE OUTS

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FIG 31B  
Sheet 2 of 2)



Order Pad /

Home Page

Living

Tools &amp; Hardware

New Departments

Close-out

FAQ'S

View My RFQ's

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U.S. Sample Showroom

Help/Contact Us

## Order Pad

Last item purchased:  
CONDUCTORS 3/PCS  
LANTERN SET

Total Items: 5

Subtotal: \$159,027.22

View Order Pad



## Factory Offer

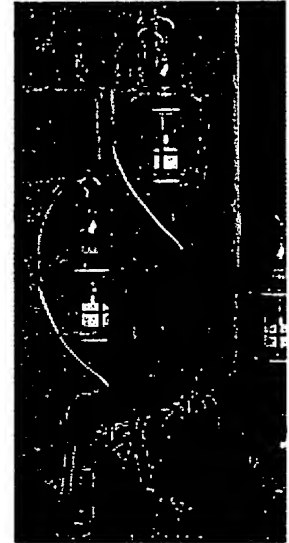
Orders placed for Factory Offer items are **not confirmed** until verified by World

## CONDUCTORS 3/PCS LANTERN SET

Offer Number: 1273  
SKU Number: 50401056

Offer Expires: 5/15/2001  
World Factory Arrival Date: 6/1/2001  
Orders begin shipping 3-14 days from above Date.

Production Run Minimum: 256  
Min Order: 1  
In Multiples of: 1  
Price: \$56.17



INCLUDES LANTERNS WITH SMALL 30  
TALL AND LARGE 48" TALL STANDS. L/  
7-3/4" DIMAMETER, 12" HIGH. ANTIQ

More Information

Order Quantity: 

## Container Builder™

Containers#1 - 4

1021  
1023  
1025  
1027

Container# 5

1029

1039

50401074: COPPER PATIO TORCH SET (4Cmts /88% O.P.)

50401056: CONDUCTORS 3/PCS LANTERN SET (25% /25% O.P.)  
50401074: COPPER PATIO TORCH SET (39% /39% O.P.)

☒ Item has met the  
Production Run Minimum

☐ Your Order Pad Area

☒ Item has NOT met the  
Production Run Minimum

☐ Open

## Items in this offer to help fill open container space:

	Min Orders Needed	Min Order Qty
1) 50401074 COPPER PATIO TORCH SET	440	1
2) 50401056	256	1



Order Pad /

Home Page

Tools &amp; Hardware

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FAQ'S

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U.S. Sample Showroom

Help/Contact Us

## Order Pad

Last Item purchased:  
Tailgater Fireplace and Grill  
Total Items: 5  
Subtotal: \$155,881.70  
[View Order Pad](#)



## Factory Offer

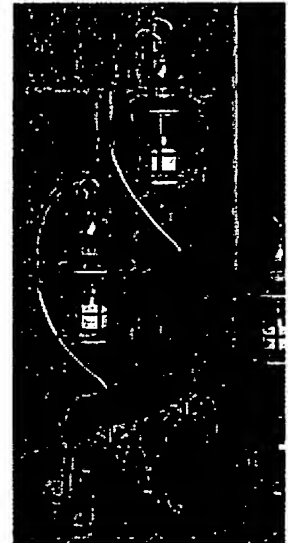
Orders placed for Factory Offer items are **not confirmed** until verified by World

## CONDUCTORS 3/PCS LANTERN SET

Offer Number: 1273  
SKU Number: 50401056

Offer Expires: 5/15/2001  
World Factory Arrival Date: 6/1/2001  
Orders begin shipping 3-14 days from above Date.

Production Run Minimum: 256  
Min Order: 1  
In Multiples of: 1  
Price: \$56.17



INCLUDES LANTERNS WITH SMALL 30" TALL AND LARGE 48" TALL STANDS, 1/2" 7-3/4" DIAMETER, 12" HIGH. ANTIQ

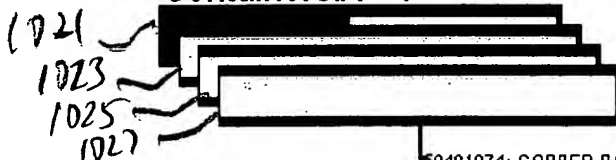
More Information

Order Quantity: 

ADD TO ORDERPAD

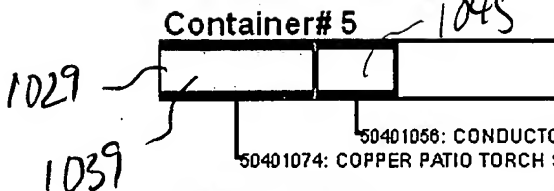
## Container Builder™

## Containers#1 - 4



50401074: COPPER PATIO TORCH SET (4Cnts /88% O.P.)

## Container# 5



50401056: CONDUCTORS 3/PCS LANTERN SET (20% /20% O.P.)

50401074: COPPER PATIO TORCH SET (39% /39% O.P.)

☒ Item has met the Production Run Minimum

☐ Your Order Pad Area

☒ Item has NOT met the Production Run Minimum

☐ Open

## Items in this offer to help fill open container space:

	Min Orders Needed	Min Order Qty
1) 50401074 COPPER PATIO TORCH SET	440	1
2) 50401056	256	1



Outdoor Living

Tools &amp; Hardware

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Close-out

FAQ'S

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Order Pad /

## World Wise Co. Account Page

## Service Options

- Track Recent Orders
- View/Edit Shipping Address Book
- Edit Profile
- Change Password
- Complete Credit Application
- Log Out

If you have questions or problems please contact us at 1-888-422-7800 or email us at customerservice@worldfactory.com

## RFQ's

- View Factory Offers in Response to your RFQ's
- View All Submitted RFQ's
- Submit a new RFQ

## Factory Offers in Response to your RFQ's:

## Responses Pending WorldFactory Review For RFQ's:

- RFQ #2: GeeWhizBang Digital Camera - Offer #1289
- RFQ #2: GeeWhizBang Digital Camera - Offer #1290
- RFQ #2: GeeWhizBang Digital Camera - Offer #1291

In response to RFQ  
#2  
TEST

Production Level



Offer Price

\$500.00

Offer Closes

5/15/2001

Minimum Order

100

WorldFactory Arrival Date

N/A 6/15/2001

In response to RFQ  
#9  
10" WOODWORKING  
CABINET TABLE SAW

Production Level



Offer Price

\$400.00

Offer Closes

5/15/2001

Minimum Order

100

WorldFactory Arrival Date

6/17/2001

## View All Submitted RFQ's:

RFQ #	Item	Status	
42	TEST	Received	<a href="#">Edit RFQ</a>
35	10" WOODWORKING CABINET TABLE SAW	Under Review	
45	8 SLAT TRADITIONAL PARK BENCH	Under Review	
41	B-DAY SUIT	Under Review	
40	NEW KIT	Under Review	
39	SHORT STAND W/ TAPERED LANTERNS	Under Review	
8	GEEWHIZBANG DVD PLAYER	Buyer Contacted	
2	GEEWHIZBANG DIGITAL CAMERA	Quotation Generated	
9	GEEWHIZBANG TABLE SAW	Quotation Generated	
15	OUTDOOR RUNNING TRACK	RFQ Terminated	

**WORLD FACTORY**

WHERE BUSINESSES BUY DIRECT FROM THE WORLD'S FACTORIES™

[About Us](#) [Edit Registration](#) [View Item Catalog & Items on Offer](#) [View RFQ's](#) [Help/Contact Us](#) [U.S.A. Sample Showroom](#)**Submit Offer on RFQ**

World Wise Co. - Account# 6292 - Don Domzalski

**RFQ Item Offer Information:**

Page 2 of 2

Item	*Minimum Order Quantity	*Price (\$/Unit of Measure)	*Maximum Order Quantity	Earliest Possible Production Date	Help
10" WOODWORKING CABINET TABLE SAW	250	420	1000	May 3 2001	

Comments:

**Shipping Information:**

\*Earliest Possible FOB Delivery Date: June 10 2001

\*FOB Port: Dallas

\*Offer Expiration Date: May 19 2001

Available Terms of Sale:  
☐ Letter of Credit  
☒ Bank Transfer  
☐ Cash on Delivery  
☐ Consignment to World FactoryIs there regularly scheduled production of this item? ☒ Yes**Finish**[Main Menu](#)

FIG 32B

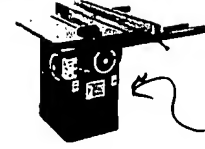


1601

Order Pad /



1605 RFQ #: 35  
 1607 Category: Power Tools  
 1609 Product Name: 10" Woodworking Cabinet Table Saw  
 1611 Product Description: 10" Woodworking Cabinet Table Saw  
 1613 Product Package Requirements:  
 1615 Package Dimensions: 28 x 36 x 36 in  
 1617 Packaging Type: Kraft Box Packaging Type Other:  
 1619 Primary Materials Requirements:  
     Primary: Steel Other: Cast Iron  
 1621 Feature Requirements:  
     Fasteners - Type: weld Material: ~1629  
     1623 Finish: powdercoat  
     1625 Style:  
     1627 Construction Method:  
     Other Features:  
 1631 Required Electric Information:  
     1633 Power Consumption: Amps  
     1635 Voltage: 22000  
     1637 Frequency: 6000  
     1639 Plug Type: US Grounded (3 prong)  
     1641 Wire Gage: 1200  
     1643 Cost & Shipping Requirements:  
     1645 Required Order Quantity: 200  
     1647 Req. Delivery Date: 6/15/2001  
     1649 Request Expires: 7/15/2001  
     1651



1603

Done

1653  
 Target Unit Cost: \$400.00  
 FOB Port: DALLAS TEXAS

1655

1657

ORDER PAD | YOUR ACCOUNT | HELP | ABOUT US  
 HOME | OUTDOOR LIVING | HARDWARE & TOOLS | NEW DEPARTMENTS | CLOSE OUTS

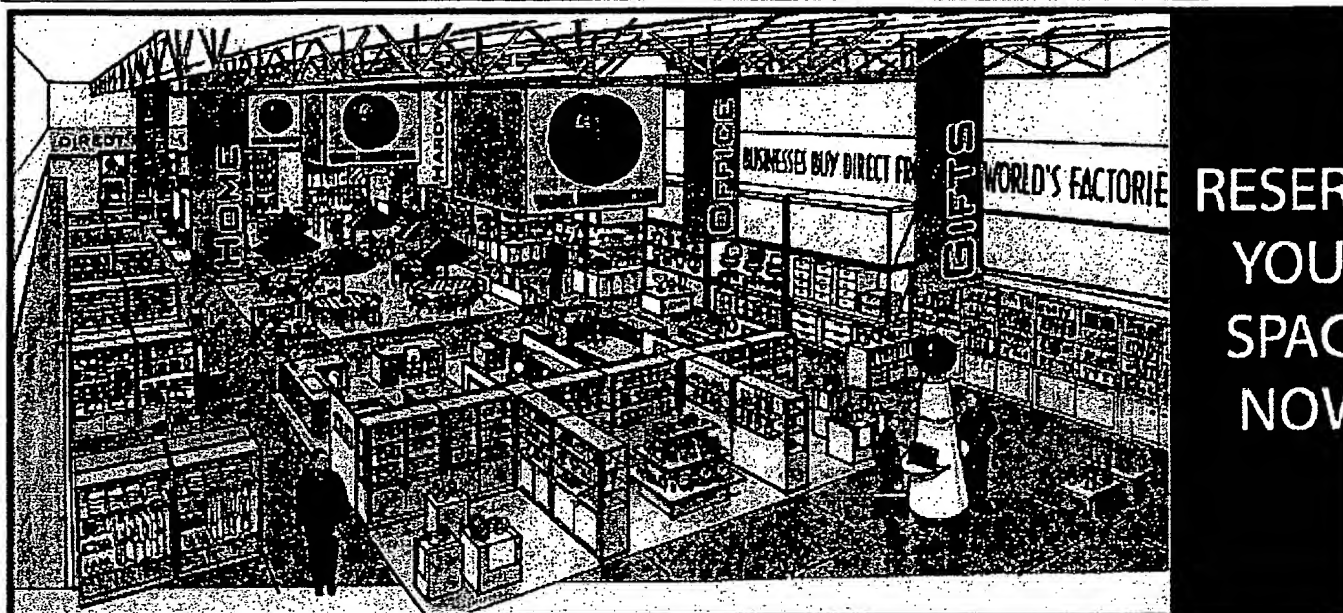
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FIG 32C

# WORLD FACTORY™ USA SAMPLE SHOWROOM

[About Us](#) [Edit Registration](#) [View Item Catalog & Items on Offer](#) [View RFQ's](#) [Help/Contact Us](#) [U.S.A. Sample Showroom](#)

## U.S.A. Sample Showroom



### 9m<sup>2</sup> Year-Round Showroom Space Starting at \$3,600

To better serve USA Import Buyers, World Factory is inviting a limited number of **suppliers** to display products in our **USA Sample Showroom**. The showroom will allow buyers throughout the USA to see, touch and buy our supplier's merchandise through the World Factory system.

#### Showroom Benefits Include:

- Professional set-up and display of your products in the USA Sample Showroom.  
**Reserve Your Space Here!**
- Secure, well-lighted space open only to qualified **buyers**.
- Showroom is located 5 minutes from Dallas-Fort Worth International Airport, the second largest airport in the USA. Our USA buyers can fly in, visit our showroom, purchase merchandise and return home within a day.
- Cost efficient sample management.
- Free internet display space for your merchandise on [www.worldfactory.com](http://www.worldfactory.com)

FIG 33 A



# WORLD FACTORY USA SAMPLE SHOWROOM

## Space Reservation # 1081

Client: World Factory Inc.  
 Authorized Name: Don Domzalski  
 Agreement Date: 5/15/2001 11:51:59 AM

Status: Waiting  
 Approved By:  
 Approved Date:

Check here to confirm receipt of Signed Agreement ☐

Code Description	Monthly Rate	Quantity	Monthly Rate Total	Yearly Rate Total
<u>RFS</u> Raw Floor Space 9m <sup>2</sup>	\$350.00	1	\$350.00	\$4,200.00
<b>Plus Display Fixtures</b>				
<u>FSN</u> Nesting Tables	\$50.00	1	\$50.00	\$600.00
<u>FS3</u> 3-Tier Display	\$50.00			
<u>FS4</u> 4-Tier Display	\$50.00			
<u>FSP</u> Platform	\$25.00			
<u>FSS</u> Slatwall H Unit	\$75.00	1	\$75.00	\$900.00
			<b>TOTAL</b>	<b>\$5,700.00</b>

### Display Fixtures

<u>LDG</u> Large Display Case with Glass	\$198.00	
<u>SDG</u> Large Display Case No Glass	\$148.00	
<u>LDN</u> Small Display Case with Glass	\$184.00	
<u>UW2</u> Upright Shelf Wall Space 24" deep (0.6m D)	\$198.00	
<u>UW4</u> Upright Shelf Wall Space 48" deep (1.2m D)	\$248.00	
<u>SG4</u> Towers & Slat Grid Wall 48" wide x 96" high (1.2m W x 2.4m H)	\$148.00	
<u>SG9</u> Towers & Slat Grid Wall 96" wide x 96" high (2.4m W x 2.4m H)	\$248.00	
<u>NTB</u> Nesting Tables	\$248.00	
<u>3TD</u> 3-Tier Display	\$198.00	
<u>4TD</u> 4 Tier Display	\$198.00	
<u>PFM</u> Platform	\$98.00	
<u>SHU</u> Slatwall H Unit	\$198.00	

**FIG 33B**  
 (Sheet 1 of 2)

---

TOTAL	\$0.01
GRAND TOTAL	\$5,700.01

**Payment Method (select one)**☒ Annual (12 months)- 1 payment

Get one extra month free when selecting annual payment.

☐ Bi-Annual (6 months)- 2 payments**Calculate****Approve**

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F7633B  
(Sheet 2 of 2)

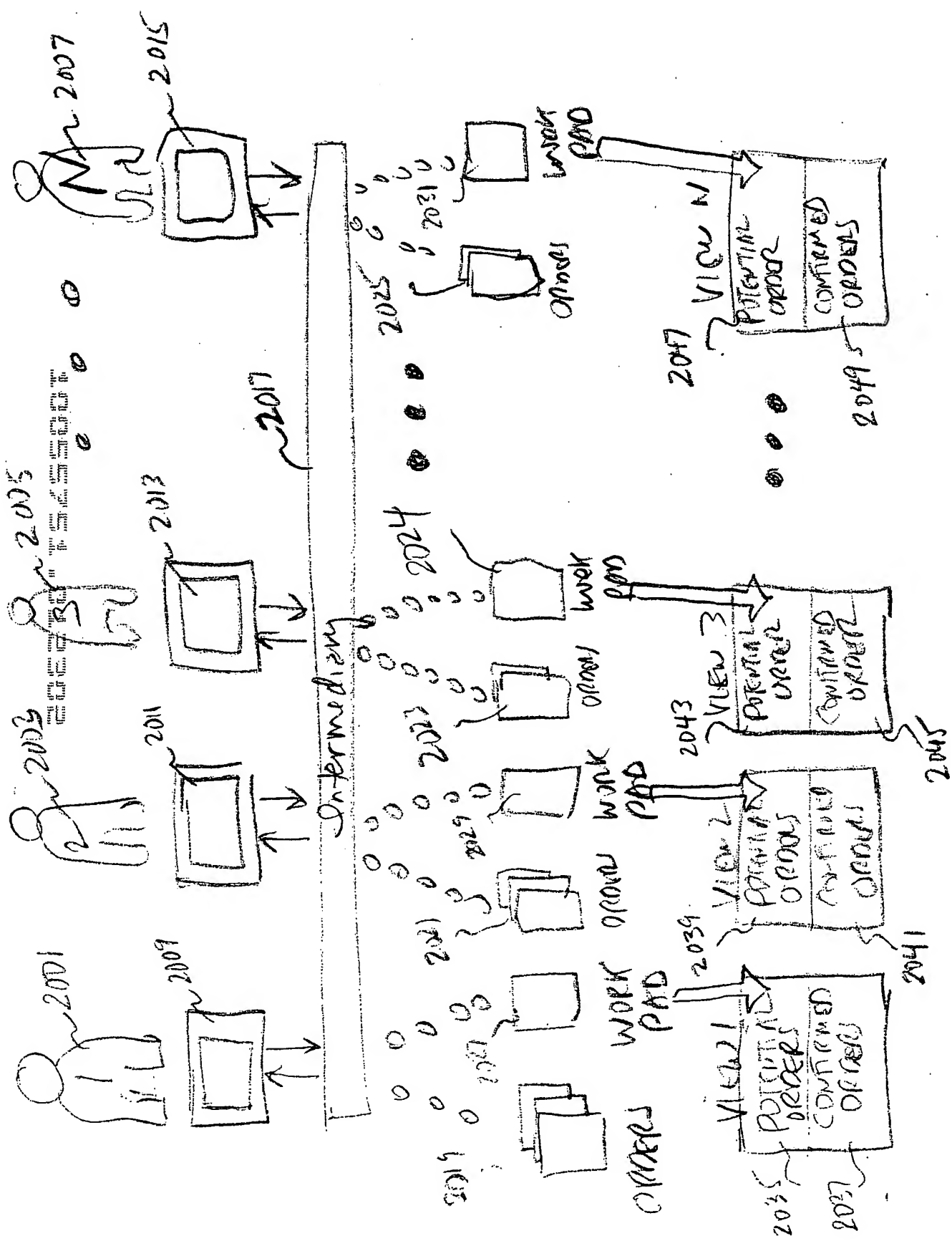
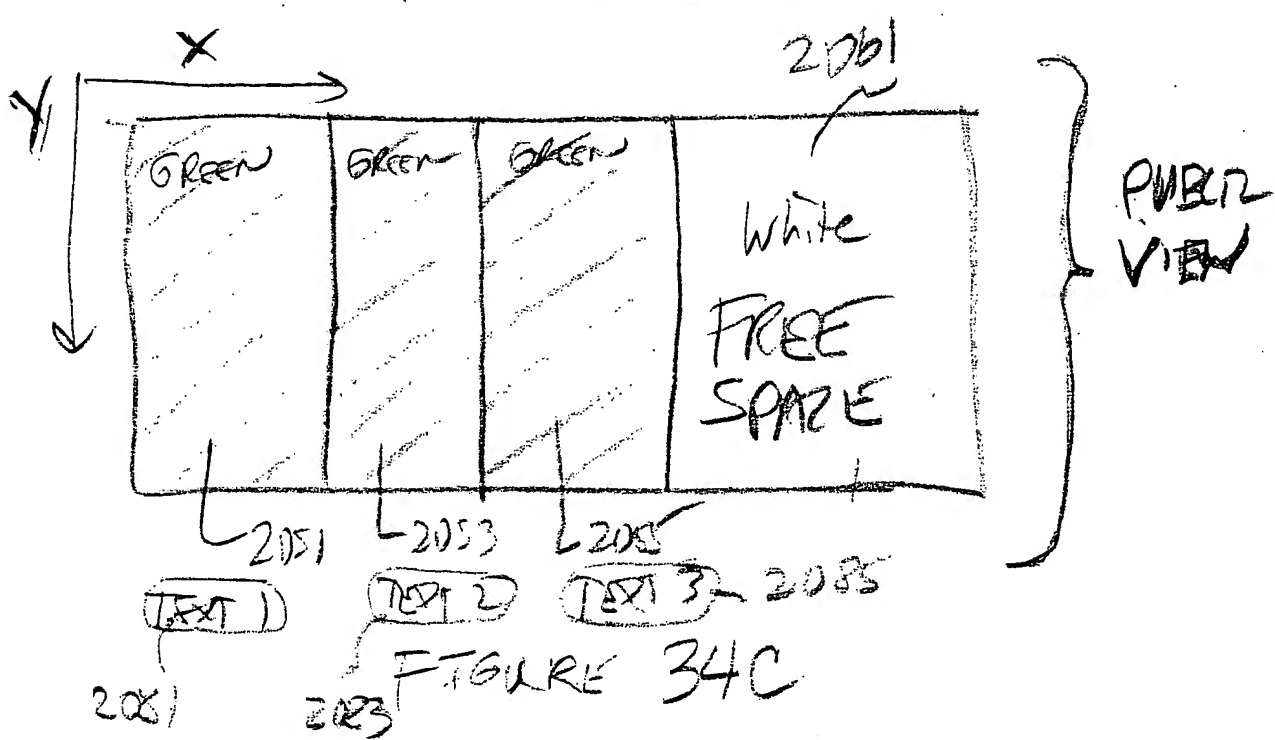
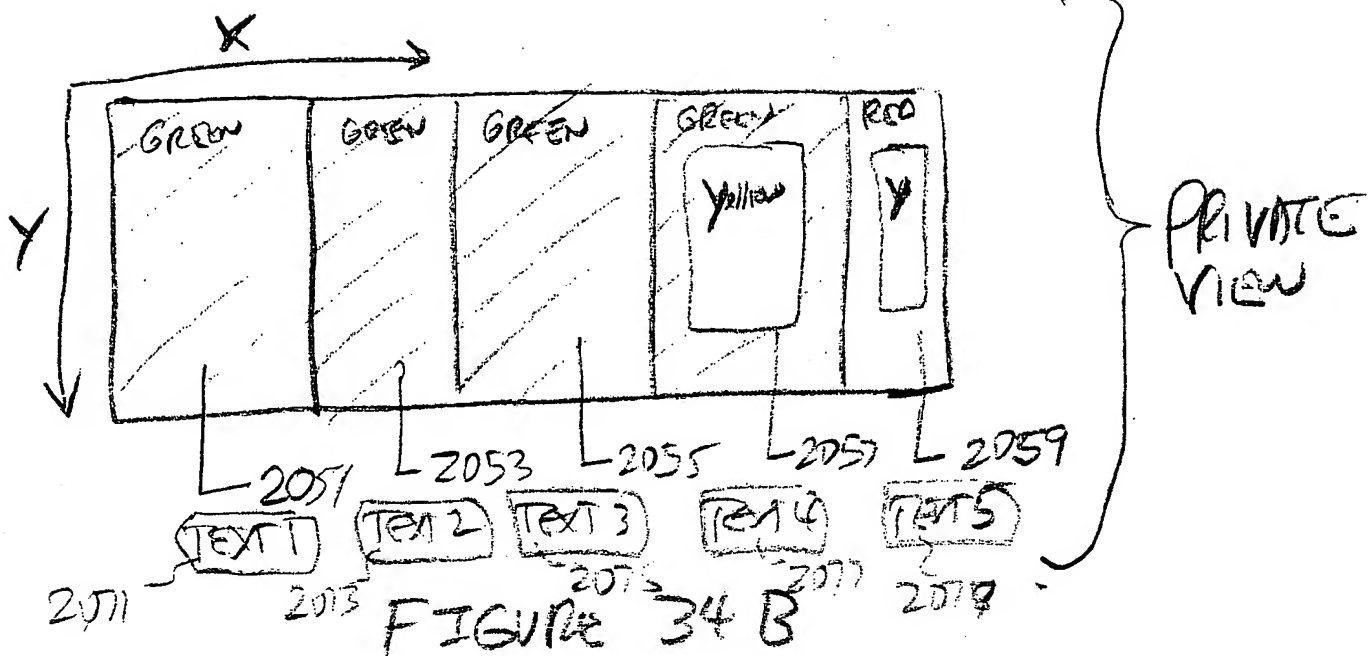


FIGURE 34A



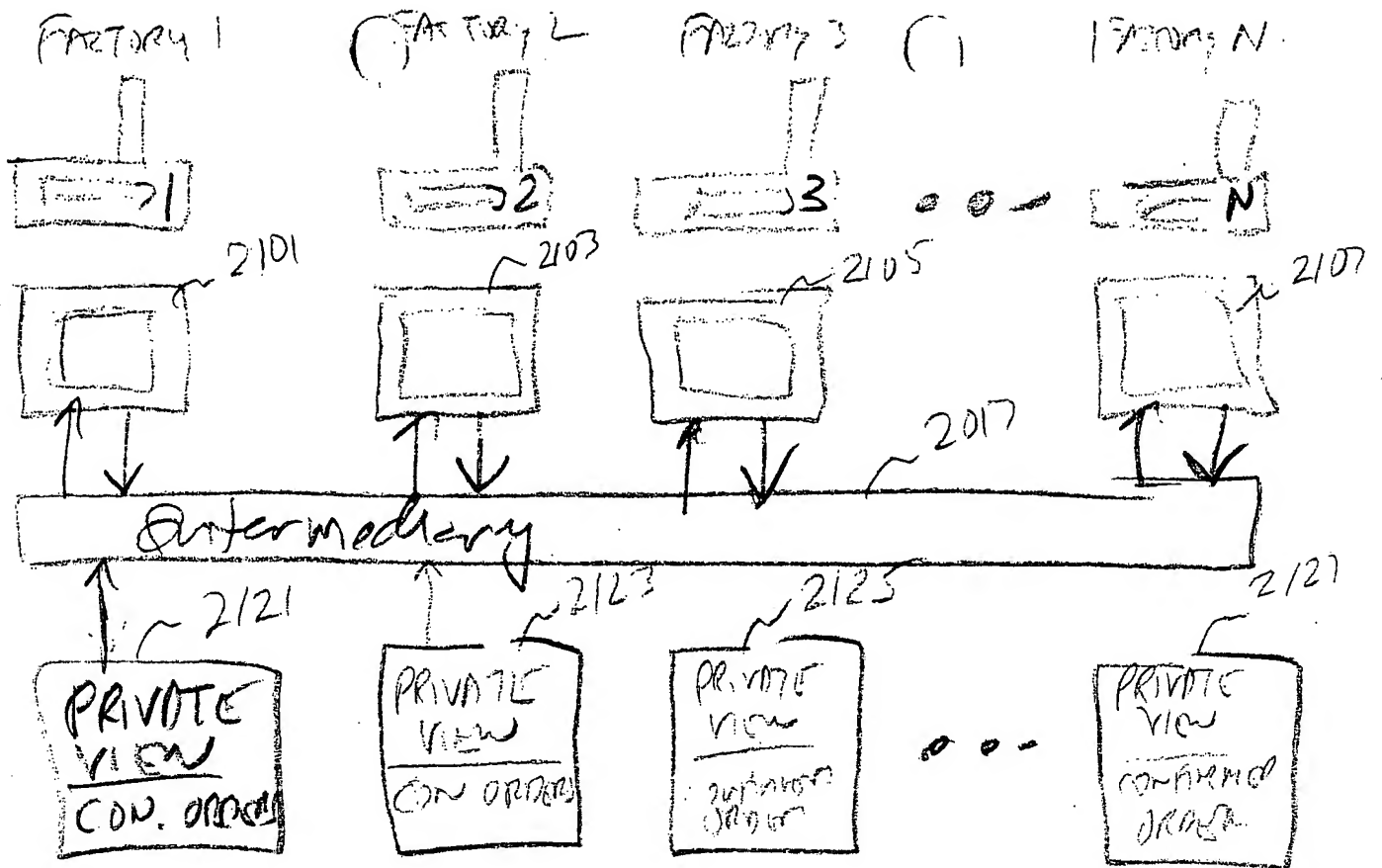


FIGURE 34D

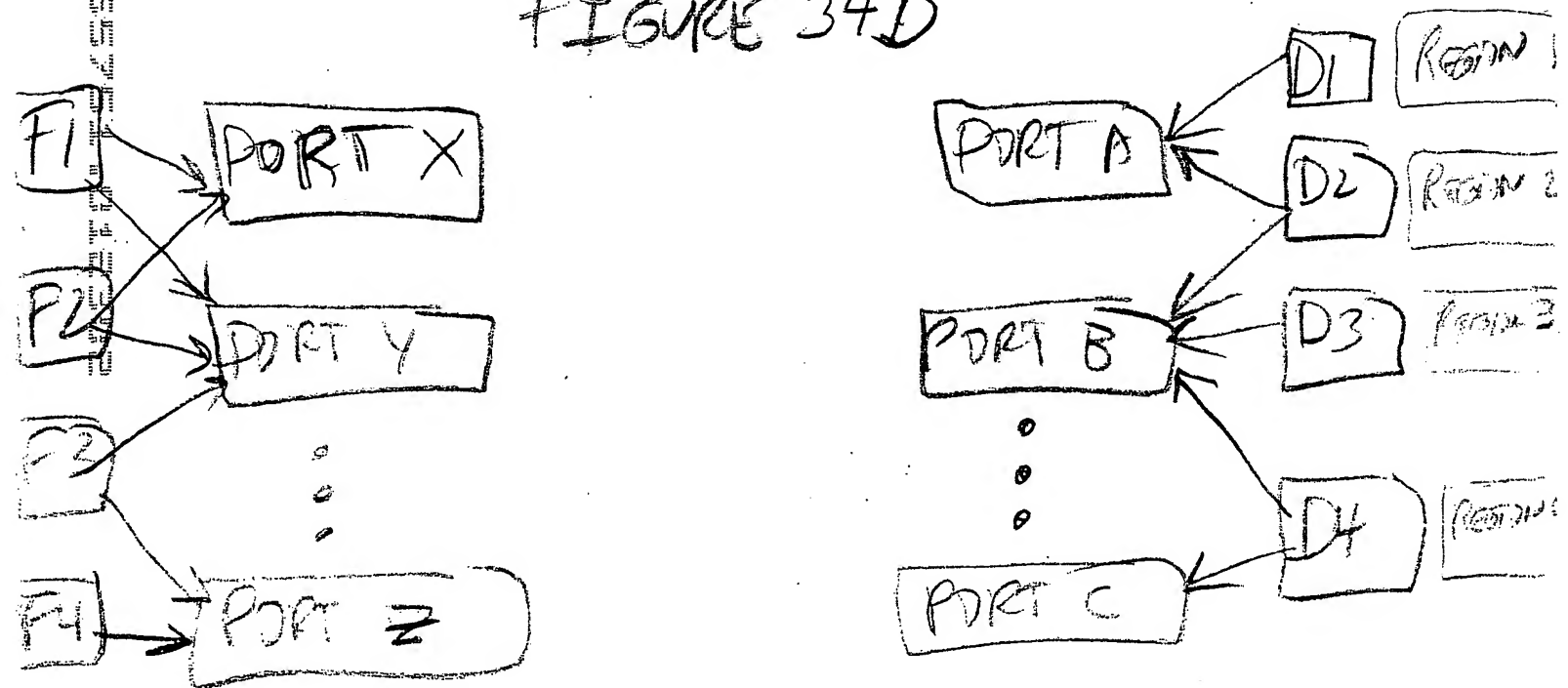


FIGURE 34E



WHERE BUSINESSES BUY DIRECT FROM THE WORLD'S FACTORIES™

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## Registration Information

Vendor #: 117

Add To/Update G.P.: ☒

\*E-mail Address: A1117@117.com

(This will be your Login ID.)

\*Password:

Title: Mr. ▾

\*Family Name: &lt;Unknown&gt;

\*Given Name: &lt;Unknown&gt;

Job Title:

\*Company Name: ~~COMPANIONWARE INC~~

Department:

Address: ~~ROOM 3014, 2005, HANGBOU LIA~~City: ~~CHANGSHU~~

State/Province:

Postal Code: ~~215121~~\*Country: ~~China~~ ▾

\*Primary Telephone:

Country Code

City Code

Phone Number

Fax:

Country Code

City Code

Fax Number

Home Page:

\* = Required Field

Next &gt;&gt;

List Additional Contacts at Your Company

Cancel

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FIG 35A



WHERE BUSINESSES BUY DIRECT FROM THE WORLD'S FACTORIES™

[About Us](#) [Edit Registration](#) [View Item Catalog & Items on Offer](#) [View RFQ's](#) [Help/Contact Us](#) [U.S.A. Sample Showro](#)**Company Profile****1. Type of Business: (Please check all the apply)**

- ☐ Agent ☐ Distributor ☐ Manufacturer ☐ Importer  
☐ Exporter ☐ Trading Company

**2. Number of sub-vendors who supply your company:**

- ☐ 1-10 ☐ 11-100 ☐ 100+

**3. Approximate annual sales of your company:**

- ☐ Under \$1 million ☐ \$1-5 million ☐ \$5-24 million ☐ \$25-100 million ☐ Over \$100 million

**4. Your major export markets (both direct and indirect). Check any that apply:**

- ☐ USA ☐ Western Europe ☐ Eastern Europe ☐ Central/South America  
☐ North America ☐ Northern Asia ☐ Australia ☐ Mid East/Africa  
☐ Japan ☐ Southeast Asia ☐ Hong Kong ☐ Taiwan  
☐ India

Other 

FIG 356

**5. Check any Payment Methods You Accept:**

- ☐ Letter of Credit ☐ Bank Transfor ☐ Cash on Delivery ☐ Consignment

**6. Preferred FOB Port(s):**

- ☐ Acapulco ☐ Bremerhaven ☐ Fuzhou ☐ Klang  
☐ Kowloon ☐ Manila ☐ Qingdao ☐ Shanghai  
☐ Shenzhen ☐ Hong Kong ☐ Los Angeles ☐ Madras  
☐ Ningbo ☐ Xiamen ☐ Guangzhou ☐ Keelung  
☐ Taichung ☐ Kaohsiung

Other [Next >>](#)[Cancel](#)

# WORLD FACTORY™

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## Category Information

Your Major Product Categories: (Check one or all that apply)

- |   |  |
|---|--|
| <input checked="" type="checkbox"/> Outdoor Living          | <input type="checkbox"/> Household                       |
| <input type="checkbox"/> Accessories & Seasonal             | <input type="checkbox"/> Household Items                 |
| <input type="checkbox"/> Benches                            | <input type="checkbox"/> Kitchen                         |
| <input type="checkbox"/> Brass Garden & Outdoor Accessories | <input type="checkbox"/> Knives, Silverware, Flatware    |
| <input type="checkbox"/> Fountains                          | <input type="checkbox"/> Camera & Electronics            |
| <input type="checkbox"/> Grills, Chimoneas                  | <input type="checkbox"/> Camera                          |
| <input checked="" type="checkbox"/> Outdoor Furniture       | <input type="checkbox"/> Computer                        |
| <input type="checkbox"/> Outdoor Lighting                   | <input type="checkbox"/> Stereo                          |
| <input type="checkbox"/> Planters                           | <input type="checkbox"/> Telephone                       |
| <input type="checkbox"/> Tools                              | <input type="checkbox"/> TVs                             |
| <input type="checkbox"/> Umbrellas                          | <input type="checkbox"/> Domestic                        |
| <input type="checkbox"/> Umbrellas Stands                   | <input type="checkbox"/> Bath                            |
| <input type="checkbox"/> Men's Clothing                     | <input type="checkbox"/> Bed Accessories                 |
| <input type="checkbox"/> Outerwear                          | <input type="checkbox"/> Closet Accessories              |
| <input type="checkbox"/> Women's Clothing                   | <input type="checkbox"/> Sheets                          |
| <input type="checkbox"/> Outerwear                          | <input type="checkbox"/> Towels                          |
| <input type="checkbox"/> New Departments                    | <input type="checkbox"/> Window Treatments               |
| <input type="checkbox"/> Aluminum Cases                     | <input type="checkbox"/> Entertainment                   |
| <input type="checkbox"/> Bathrobes & Towels                 | <input type="checkbox"/> CDs                             |
| <input type="checkbox"/> Desks                              | <input type="checkbox"/> Musical Instruments             |
| <input type="checkbox"/> Fire Sals & Screens                | <input type="checkbox"/> Tapes                           |
| <input type="checkbox"/> Gift                               | <input type="checkbox"/> Videos                          |
| <input type="checkbox"/> Picnic Baskets                     | <input type="checkbox"/> Travel & Accessories            |
| <input type="checkbox"/> Tableware                          | <input type="checkbox"/> Accessories                     |
| <input type="checkbox"/> Telescopes & Binoculars            | <input type="checkbox"/> Briefcase, Wallets & Organizers |
| <input type="checkbox"/> Pool & Patio                       | <input type="checkbox"/> Luggage                         |
| <input type="checkbox"/> Fountains, Ponds, Pumps            | <input type="checkbox"/> Closo Outs                      |
| <input type="checkbox"/> Pool Accessories                   | <input type="checkbox"/> Benches & Gliders               |
| <input type="checkbox"/> Hardware & Tools                   | <input type="checkbox"/> Chairs                          |
| <input type="checkbox"/> Hand Tools                         | <input type="checkbox"/> New Closoouts                   |
| <input type="checkbox"/> Power Tools                        | <input type="checkbox"/> Tables                          |
| <input type="checkbox"/> Wagons & Hand Trucks               | <input type="checkbox"/> Interior                        |
| <input type="checkbox"/> Seasonal                           | <input type="checkbox"/> Office                          |
| <input type="checkbox"/> Christmas                          | <input type="checkbox"/> Briefcases & Travel Bags        |
| <input type="checkbox"/> Halloween                          | <input type="checkbox"/> Chairs                          |
| <input type="checkbox"/> Memorial Day                       | <input type="checkbox"/> Desks                           |
| <input checked="" type="checkbox"/> Sporting Goods          | <input type="checkbox"/> Home                            |

FIG 35C  
(Sheet 1 of 2)



- ☐ Baseball
- ☐ Basketball
- ☐ Bicycle
- ☐ Fishing
- ☐ Football
- ☐ Golf
- ☐ Hiking
- ☐ Ski
- ☐ Soccer

- ☐ Medical
  - ☐ Disposable Items
  - ☐ Equipment
  - ☐ Hospital Use
  - ☐ Nursing Home Use
  - ☐ Personal Care
  - ☐ Retail Medical

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FIG 35<  
(Sheet 2 of 2)



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## Upload Product Category Pictures

Outdoor Living

Outdoor Furniture

Sporting Goods

Upload Category Picture

[Complete Registration](#)

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FIGURE 35d

[X]

[X] Item Catalog

[X]

World Wise Co - Account# 0185 - Robert Sayner

Add New Item

## Item Catalog

Sorting Options: Item SKU

## Item

## Item Status

<u>1213-GROOVY TIMES SKATEBOARD</u>	<u>VIEW CATALOG</u>	ACCEPTED
<u>1220-DUKES OF HAZZARD SWEATSHIRT</u>	<u>VIEW CATALOG</u>	ACCEPTED
<u>123-HOLIDAY WREATH</u>	<u>VIEW CATALOG</u>	ACCEPTED
<u>1231321-DRILL</u>	<u>VIEW CATALOG</u>	ACCEPTED
<u>2001-PING PONG SET</u>	<u>VIEW CATALOG</u>	ACCEPTED
<u>35649846-SUNDIAL BIRD FEEDER</u>	<u>VIEW CATALOG</u>	ACCEPTED
<u>4564561656-TERST TES</u>	<u>VIEW CATALOG</u>	IN REVIEW
<u>4568912321-DOVER FOLDING CHAIR</u>	<u>VIEW CATALOG</u>	ACCEPTED
<u>50107082-MY DESK</u>	<u>VIEW CATALOG</u>	ACCEPTED
<u>56498798-3-TIER SQUARE PLANT STAND</u>	<u>VIEW CATALOG</u>	ACCEPTED
<u>5678-PINEALL MACHINE</u>	<u>VIEW CATALOG</u>	ACCEPTED
<u>6498765154-POLYRESIN WALL CLOCK</u>	<u>VIEW CATALOG</u>	ACCEPTED
<u>65431876541-ROUND TWO-TIER PLANT STAND</u>	<u>VIEW CATALOG</u>	ACCEPTED
<u>654987123-TESTER</u>	<u>VIEW CATALOG</u>	IN REVIEW
<u>654987451-INK PEN</u>	<u>VIEW CATALOG</u>	IN REVIEW
<u>67981546-ANGEL RAIN GAUGE</u>	<u>VIEW CATALOG</u>	ACCEPTED
<u>789456-AMERICAN SPRUCE CHRISTMAS TREE</u>	<u>VIEW CATALOG</u>	ACCEPTED
<u>87346456-MILANO DINING ARMCHAIR</u>	<u>VIEW CATALOG</u>	ACCEPTED
<u>89746-2-TIER ROSE PLANTER</u>	<u>VIEW CATALOG</u>	ACCEPTED
<u>9874613165-CLASSIC CEDAR GLIDER</u>	<u>VIEW CATALOG</u>	ACCEPTED
<u>CAP1-BASEBALL CAP</u>	<u>VIEW CATALOG</u>	ACCEPTED
<u>PUTTERK-KIDDIE PUTTEE</u>	<u>VIEW CATALOG</u>	ACCEPTED

## Items on Offer at WorldFactory

\*Order quantities shown are for informational purposes only. No commitment to purchase products is made or implied, until a purchase order has been issued by an authorized WorldFactory.com representative.

Sorting Options: Order ID

FIG 36A

Offer Id: 365

Expires: 10/1/00

FOB Date: 11/30/00

Status: ACTIVE

Met Offer Minimum:

Item	Quantity Ordered	Minimum	Status
1. 4568912321-DOVER FOLDING CHAIR	374	460	ACCEPTED

Offer Id: 366

Expires: 10/30/00

FOB Date: 11/30/00

Status: ACTIVE

Met Offer Minimum:

Item	Quantity Ordered	Minimum	Status
1. 4568912321-DOVER FOLDING CHAIR	80	200	ACCEPTED
2. 87946456-MILANO DINING ARMCHAIR		300	ACCEPTED
3. 9874613165-CLASSIC CEDAR GLIDER		150	ACCEPTED



Offer Id: 367

Expires: 1/1/00

FOB Date: 1/1/00

Status: IN REVIEW

Met Offer Minimum:

Item	Quantity Ordered	Minimum	Status
1. 654987451-INK PEN		100	IN REVIEW

Offer Id: 370

Expires: 12/1/01

FOB Date: 1/2/02

Status: IN REVIEW

Met Offer Minimum:

Item	Quantity Ordered	Minimum	Status
1. 654987123-TESTER		200	IN REVIEW

Offer Id: 371

Expires: 1/2/00

FOB Date: 1/2/01

Status: IN REVIEW

Met Offer Minimum:

Item	Quantity Ordered	Minimum	Status
1. 1010-BROOKLYN TIMES SKATEBOARD			ACCEPTED

Offer Id: 372

Expires: 2/1/01

FOB Date: 2/2/01

Status: IN REVIEW

FIG 36 B

Met Offer Minimum:

Item

Quantity Ordered Minimum Status

1. 1213-GROOVY TIMES SKATEBOARD

12 ACCEPTED

Offer Id: 373

Expires: 1/1/00

FOB Date: 1/1/00

Status: IN REVIEW

Met Offer Minimum:

Item

Quantity Ordered Minimum Status

1. 1213-GROOVY TIMES SKATEBOARD

34 ACCEPTED

[Main Menu](#)

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F7G36C

Last item purchased:  
PCINSETTIA GIFT BASKET

Total Items:3

Subtotal:\$9,913.50

## Factory Offer — Multiple Items What's This?

### FROGS IN BOAT WALL MOUNT THERMOMETER

Offer Number: 347

Offer Expires: 10/1/00

FOB Date: 12/30/00

Quantity Ordered: 16

Production Run Minimum: 80

Min Order: 4

In Multiples of: 1

Price: \$63.00

SOLID BRASS, POLISHED VERDIGRIS  
*More Information?*

#### Accessories & Seasonal Garden & Lighting

Arches & Trellises  
Bird Baths & Feeders  
Clocks & Thermometers  
Fountains  
Garden Tools  
Lighting  
Other Accessories  
Planters  
Sun Dials & Rain Gauges  
Torches & Lanterns

#### Hearth & BBQ

BBQ  
Hearth & Fireplace

#### Home Decor

#### Outdoor Furniture

Aluminum  
Benches  
Cast Aluminum  
Gazebos  
Rattan  
Umbrellas & Cushions

#### Wood

Cedar  
Teak

#### Wrought Iron

#### Premiums & Gifts

Fountains  
Picnic Sets & Tailgates

### Container Builder™

#### Items in this offer to help fill open container space:

	Quantity Ordered	Orders Needed
1) WALL MOUNT THERMOMETER, SUN	110	110
2) SPHERE GALILEO SUNDIAL	90	90
3) "KEEP OFF THE GRASS" SIGN. 14" high	100	100

ORDER PAD | YOUR ACCOUNT | HELP | ABOUT JS  
HOME | LAWN & GARDEN | OFFICE | TRAVEL & ACCESSORIES | HARDWARE & TOOLS | SEASONAL

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FIG 36 D

☐ Submit Offer on RFQ

World Wise Co - Account# 6185 - Robert Sayner

## Item Offer Information:

Page 2 of 2

Enter Multiple Item Offer Minimum: Example

☐ 20 foot container

☐ 40 foot container

☐ US Dollar Minimum  or more total order value

Item	*Minimum Order Quantity	*Price (\$/Unit of Measure)	*Maximum Order Quantity	Earliest Possible Production Date <a href="#">Help</a>		
ROUND TWO-TIER PLANT STAND	<input type="text"/>	<input type="text"/>	<input type="text"/>	- Month - <input type="text"/>	- Day - <input type="text"/>	- Year - <input type="text"/>
3-TIER SQUARE PLANT STAND	<input type="text"/>	<input type="text"/>	<input type="text"/>	- Month - <input type="text"/>	- Day - <input type="text"/>	- Year - <input type="text"/>

Comments:

## Shipping Information:

\*Earliest Possible FOB Delivery Date: - Month -  - Day -  - Year -

\*FOB Port:

\*Offer Expiration Date: - Month -  - Day -  - Year -

Available Terms of Sale: ☐ Letter of Credit

☐ Bank Transfer

☐ Cash on Delivery

☐ Consignment to World Factory

Is there regularly scheduled production of this item? ☐ Yes[Finish](#)[Main Menu](#)

FIG 36E



Submit Offer on RFQ



World Wise Co - Account# 6185 - Robert Sayner

Page 1 of 2

RFQ Item to be Offered: 65431876541-ROUND TWO-TIER PLANT STAND

If you wish to submit an individual offer for this item only, simply press Next.

Next &gt;&gt;

**Multiple Item Offer Option** [Help](#)

If items below will be available at the **SAME TIME** in the **SAME CONTAINER** as the item above, you may offer them together as a multiple item offer. The Multiple Item Offer option helps buyers meet your required minimums faster and promotes sales.

Select items to add to offer from the list below and press the Next button.

- ☐ 1213-GROOVY TIMES SKATEBOARD
- ☐ 1220-DUKES OF HAZZARD SWEATSHIRT
- ☐ 123-HOLIDAY WREATH
- ☐ 1231321-DRILL
- ☐ 2001-PING PONG SET
- ☐ 35649846-SUNDIAL BIRD FEEDER
- ☐ 4564561656-TERST TES
- ☐ 50107082-MY DESK
- ☐ 56498798-3-TIER SQUARE PLANT STAND
- ☐ 5678-PINBALL MACHINE
- ☐ 6498763154-POLYRESIN WALL CLOCK
- ☐ 654987123-TESTER
- ☐ 654987451-INK PEN
- ☐ 67981546-ANGEL RAIN GAUGE
- ☐ 789456-AMERICAN SPRUCE CHRISTMAS TREE
- ☐ 89746-2-TIER ROSE PLANTER
- ☐ 9901-BASEBALL CAP
- ☐ 9999-KIDDIE PUTTER

Next &gt;&gt;

FIG 36F

T-111-111